



## HOME NEWS

## Talks arranged to end dockers' blacking of ship carrying coking coal to South Wales

By David Felton

Labour Reporter

Peace talks have been arranged for tomorrow in the dispute that prevented a ship loaded with American coking coal bound for the Llawnwern steelworks in south Wales from entering Newport docks yesterday morning.

Dockers refused to handle the ship after a request from the South Wales area of the National Union of Mineworkers, who are angry at plans by the British Steel Corporation to import about 27 per cent of its coking coal requirements in the financial year to next March.

The Greek cargo vessel Maria Lemos, loaded with 13,000 tonnes of coking coal, was turned away from Newport docks after several unions, including the Transport and General Workers' Union, which

represents the dockers, and the National Union of Railwaysmen, decided to black the cargo.

After being refused entry to Newport, the vessel turned round and last night was lying at anchor about two miles off Barry, having sent ashore a member of the crew with an injured hand. It is also understood that the captain of the ship, Captain George Peteras, made a plea to enter the docks to take on fresh food and water. These were later supplied from Barry.

A spokesman for Newport docks said it was costing about £1,000 a day to keep the ship anchored in Barry Roads, and Mr James Heaven, the dockers' leader, said that if the Maria Lemos tried to use other British ports to unload her cargo dockers would impose a significant boycott.

Peace moves in the dispute

## More Shell depots shut by dispute

By Our Labour Staff

Petrol supplies in parts of Britain are increasingly threatened after the dispute involving tanker drivers employed by Shell intensified yesterday.

Drivers at five more depots ceased work and 30 of Shell's 46 depots are now idle. The dispute is over the use of outside contractors to transport petrol.

Some petrol stations have had to close, supplies at others are low. Shell said yesterday that many garages are conserving their supplies by reducing opening hours and rationing customers to four gallons each.

The shortage will be serious by the end of this week. No attempts to end the dispute are planned after the failure of talks at the Advisory, Conciliation and Arbitration Service on Friday.

Most stations carry supplies for 10 days. Because the price rise of 3p a gallon, announced by Shell last week, had been anticipated, many garages took extra supplies.

Between 750 and 800 men are involved in the dispute, which centres on the Transport and General Workers' Union's claim that the company is trying to reduce the number of drivers and replace them with contract labour.

Shell supplies just over a fifth of the petrol market. Large cities and particularly south-east England are likely to be the first areas to be affected.

Depots which closed yesterday were Shell Haven, in the Thames Estuary, Newport, Gwent, Falmouth, Portslade, and Poole.

Peace moves in the dispute

By R. W. Shakespeare

Northern Industrial Correspondent

Shop stewards in the Midlands have called for a mass lobby by British Leyland workers tomorrow morning outside the Amalgamated Union of Engineering Workers' hall in Birmingham, where a three-man executive inquiry by the AUEW will be opened into the dismissal of the Communist convenor, Mr Derek Robinson.

The joint shop stewards' committee from BL's Longbridge plant, where Mr Robinson was convenor, are pressing for the union leadership to " vindicate him of all charges and press the company for his reinstatement".

The AUEW national executive undertook to set up the inquiry during crisis talks with the union leadership to " vindicate him of all charges and press the company for his reinstatement".

If enough workers attend, BL production will be affected. Losses during the stoppage

came from the Wales TUC, which called for a meeting with the NCB and BSC to find a solution to " avoid a lot of people getting hurt ", Mr George Wright, general secretary of the Wales TUC, said.

The steel corporation decided to boost its coking coal imports because it is cheaper than to buy from the coalboard and because it is under strong pressure from the Government to break even next year. Sir Derek Ezra, chairman of the NCB, said during a visit to Cardiff last week that the BSC could affect 3,000 mining jobs in South Wales.

**Pay ballot:** The miners are to vote tomorrow on £2.55-a-week in addition to the 20 per cent rises that were the subject of last week's pithead ballot. Latest indications are that the vote will not produce the 55

per cent majority required under union rules to authorise strike action (our Labour Edit or written).

The new increases, payable from January 1, are the result of a working party report on payment for time spent going down the pit and cleaning up after work. That is the so-called " waiting, washing and winding " time, which was set aside by the Health government as a way out of its confrontation with the Arbitration Service (Area).

The hospital, crippled for five weeks, with up to 517 of its 930 beds empty, is regaining in a series of tiny steps. Yesterday waiting casualties were being admitted to the accident department and about half-a-dozen patients who had been sent to other hospitals because of the strike were admitted.

From today some of the 377 patients who have had to be added to the waiting list because of the strike will begin to be admitted again, with pay increases, whom doctors decide should be admitted.

Tomorrow or on Thursday the accident and emergency department will reopen to ambulance cases.

Under the agreed return-to-work formula the management accepted that one of the two men dismissed because of a refusal to replace a filter in an operating theatre, and who had not appealed within the agreed period, should be allowed to do so. He will now be paid until the appeal is heard.

The other man appealed early in the dispute and the hearing by an area health authority panel, is due next Friday.

It was also agreed that there should be joint commitment by management and the two unions concerned to try to resolve permanently the difficulties of workers in the engineering department of the hospital.

These meetings will have to find answers to three years of bickering about conditions and procedures which finally exploded with accusations of bloody-mindedness by trade unionists and unreasonableness or ineptitude by managers.

The strike made National Health Service history in that in its last week doctors and nurses forced unofficial pickets to withdraw, allowing tanker drivers to deliver to nearby empty oil tanks.

The Bill is due to be presented to Parliament today.

## Stewards call for mass BL lobby

By R. W. Shakespeare

Northern Industrial Correspondent

The BL management, when vehicle production was being crippled by strikes and consequent lay-offs over the dismissal of Mr Robinson and the disciplining of three other shop stewards.

The dismissed came after a statement by Sir Michael Edwards, the BL chairman, claiming that Mr Robinson was actively trying to undermine the company's recovery strategy despite an overwhelming shop floor vote in support.

The union inquiry, which will be conducted by Mr Gerry Russell, executive member for North-West, John Whetstone, and Mr Kenneth Caine, Midlands, is due to open when 600 workers would switch to the day shift.

The Marina programme will be maintained at 2,500 cars a week, or 32 an hour, under the new plans.

over the Robinson affair have already amounted to more than £70m of vehicles.

It was only yesterday that the assembly lines returned to full production with the recall of the last of the workers laid off. A few remaining workers still laid off from body-pressing plants at Swindon and Liverpool are due to be recalled tomorrow morning.

Day shift only: For the first time in 20 years car assembly at Cowley is to be limited to the day shift (Our Oxford Correspondent writes).

Austin Morris said yesterday the plan was to stop the Marina night shift in January, when 600 workers would switch to the day shift.

The Marina programme will be maintained at 2,500 cars a week, or 32 an hour, under the new plans.

E49,000 Lagonda: A £10,000 price increase was announced yesterday for one of Britain's most expensive cars, the Aston Martin Lagonda (above). The car now costs £49,933 and with a waiting list extending into 1982 many would-be owners face the prospect of further price rises (Our Motoring Correspondent writes).

Mr Alan Curtis, cochairman and managing director of Aston-Martin, said: " We realize this is a large increase, but it is unavoidable. Development costs have been enormous and this, coupled with the increasing price of raw materials, has given us little choice. There is no point in selling the car at a loss."

To reduce the waiting list Aston is planning to increase production from one car a fortnight to three a week in the middle of next year. A strikingly styled four-door saloon and at over 17 feet one of the largest cars made in Britain, the Lagonda was first seen at the London Motor Show in October, 1976.

The dispute over " Sunday Times " magazine dispute

By Our Labour Staff

Northern Industrial Correspondent

Attempts are under way to resolve a dispute over a demarcation issue that resulted in the loss of about 300,000 copies of *The Sunday Times* colour magazine on Sunday.

The dispute occurred at Sun Printers, of Warrington, where the magazine is printed, and did not affect the newspaper itself. The demarcation issue is between members of the National Society of Operative Printers, Graphical and Media Personnel and the Society of Graphical Allied Trades.

An official of Sun Printers said last night that attempts through the TUC print committee were being made to resolve the dispute with Nippa.

Times Newspapers said last night that 1,548,000 copies of *The Sunday Times* had been printed with sales of about 1,479,000 copies.

Railcard scheme extended

British Rail is to extend its half-price travel senior citizens railcard system from January 6 to take in a possible 700,000 more customers.

Sir Peter Parker, the chairman, said in London last night that the scheme is to include all those of state pension age.

Nine painters caught

Nine painters who were suspended after being caught sleeping on a factory night shift were dismissed yesterday. They were found about 5 am one day last week by senior management at the factory of Coles Cranes, a Sunderland company which has won the Queen's Award to Industry four times.

Mr Stanley, speaking at a conference in London organised by SHAC, the London Housing Aid Centre, made no reference to the imminent removal of rates of mortgage interest. Instead he emphasised the advantages of shared ownership, whereby a house buyer purchases only a part of the equity, with the option of sub-

sequently acquiring the balance.

" This provides a means whereby first-time buyers can get their feet on to the home ownership escalator, without raising major new implications for public expenditure, " he said.

" We will put beyond legal doubt the right of existing shared owners to purchase the balance of the equity, where such a provision is in their contract of lease, " he said.

While a selling to tenancy or improving properties for sale, both local authorities and housing associations will have the option of offering either outright or shared ownership. The same will apply to local authorities undertaking new building for sale.

Authorities will also be enabled to improve homes for sale as well as for rent. Where the cost of the improvement exceeds the resale value, the Government will contribute towards the shortfall.

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A cold front with a deepening low pressure area forecast.

London, East Anglia, SE, Central S. England, E. Midlands, Mainly dry, some bright or sunny intervals; wind SW, moderate or force 2, temp 12° to 15°C (54° to 57°F).

W. Midlands, S. central E. Scotland, becoming cloudy, rain, heavy at times, showery later; wind S, fresh or force 3; max temp 10° to 12°C (50° to 52°F).

Wales, NW England, Northern Ireland, Northern Scotland, becoming cloudy, rain at times, especially in afternoon; wind SW, veering W, force 3; max temp 8° to 10°C (46° to 52°F).

Channel Islands, SW. England, Wind: N. to N.W., force 3; max temp 10° to 12°C (50° to 52°F).

Outlook: for tomorrow

London, East Anglia, SE, Central S. England, E. Midlands, Mainly dry, some bright or sunny intervals; wind SW, moderate or force 2, temp 12° to 15°C (54° to 57°F).

W. Midlands, S. central E. Scotland, becoming cloudy, rain, heavy at times, showery later; wind S, fresh or force 3; max temp 10° to 12°C (50° to 52°F).

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Channel Islands, SW. England, Wind: N. to N.W., force 3; max temp 10° to 12°C (50° to 52°F).

Outlook: for Saturday

London, East Anglia, SE, Central S. England, E. Midlands, Mainly dry, some bright or sunny intervals; wind SW, moderate or force 2, temp 12° to 15°C (54° to 57°F).

W. Midlands, S. central E. Scotland, becoming cloudy, rain, heavy at times, showery later; wind S, fresh or force 3; max temp 10° to 12°C (50° to 52°F).

Wales, NW England, Northern Ireland, Northern Scotland, becoming cloudy, rain at times, especially in afternoon; wind SW, veering W, force 3; max temp 8° to 10°C (46° to 52°F).

Channel Islands, SW. England, Wind: N. to N.W., force 3; max temp 10° to 12°C (50° to 52°F).

Outlook: for Sunday

London, East Anglia, SE, Central S. England, E. Midlands, Mainly dry, some bright or sunny intervals; wind SW, moderate or force 2, temp 12° to 15°C (54° to 57°F).

W. Midlands, S. central E. Scotland, becoming cloudy, rain, heavy at times, showery later; wind S, fresh or force 3; max temp 10° to 12°C (50° to 52°F).

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Channel Islands, SW. England, Wind: N. to N.W., force 3; max temp 10° to 12°C (50° to 52°F).

Outlook: for Monday

London, East Anglia, SE, Central S. England, E. Midlands, Mainly dry, some bright or sunny intervals; wind SW, moderate or force 2, temp 12° to 15°C (54° to 57°F).

W. Midlands, S. central E. Scotland, becoming cloudy, rain, heavy at times, showery later; wind S, fresh or force 3; max temp 10° to 12°C (50° to 52°F).

Wales, NW England, Northern Ireland, Northern Scotland, becoming cloudy, rain at times, especially in afternoon; wind SW, veering W, force 3; max temp 8° to 10°C (46° to 52°F).

Channel Islands, SW. England, Wind: N. to N.W., force 3; max temp 10° to 12°C (50° to 52°F).

Outlook: for Tuesday

London, East Anglia, SE, Central S. England, E. Midlands, Mainly dry, some bright or sunny intervals; wind SW, moderate or force 2, temp 12° to 15°C (54° to 57°F).

W. Midlands, S. central E. Scotland, becoming cloudy, rain, heavy at times, showery later; wind S, fresh or force 3; max temp 10° to 12°C (50° to 52°F).

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## Independence of 'TV4' must be ensured, pressure group says

By Kenneth Costing

Proposals to protect the independence of the fourth television channel were published yesterday by a pressure group composed of all the main political parties and five bodies recently associated with the television industry.

Channel Four Group said a strong attack at a press conference on the independent Television Authority recently announced proposals for the channel, due to broadcasting in 1982.

The group, which is seeking an alliance with Lady Plowden, chairman of the IBA, is opposed to authority proposals for members of the board to be controlling company come from the independent television companies. That would give them a measure of control over station and scheduling.

It urges that Channel Four should not become a weapon in the ratings war between the BBC; nor its programmes be

subject to those of independent or through complementing and programme-making between the two.

It advocates the offer of 100% finance to programme makers in most cases, to promote independent support and promote plurality.

Other two proposals are that the channel should begin operating only when potential programme suppliers are and when there is an ad and adequate funding and that the channel's audience from all other areas should be clearly distinguished by calling it

the channel, Mr Whitehead, MP, who the Affairs committee considered the future of existing and described the proposals "an

"They meant TV2 was a tick down, he said, and have a number of dire consequences, including damaging the al for innovation

in severe effects on the

## New party may be formed by Unionists

From Christopher Thomas Belfast

There is a prospect that a new Unionist party will be established in Northern Ireland after the Official Unionists' refusal to join the Government's proposed constitutional conference.

Open division exists over the issue although it is impossible to gauge yet whether it is sufficient to cause a split. But there is concern at grass roots level that the leadership appears to be moving increasingly towards an unionist line.

Mr William Craig, former MP for Belfast East, is threatening to resign if the party insists on boycotting the conference. He would not confirm last night that he might set up a new party, but said he might feel obliged to join a party firmly committed to restoration of a Stormont parliament.

He can claim considerable rank and file support, but is probably not in a position to mount a heavy offensive against it.

Mr Craig, who was dislodged from Belfast East at the last election by Mr Peter Robinson, said: "The possibility of split must be real. I do not see how you can have in one party a section of the membership favouring integration and another section pursuing devolution. It has got to make up its mind where it stands."

There is a growing feeling in Belfast that the Government's constitutional talks might begin with a "token" meeting at Stormont before Christmas. Today Mr John Hume, leader of the Social Democratic and Labour Party, is to meet Mr Humphrey Atkins, Secretary of State for Northern Ireland, at Stormont.

It said: "The lack of studio or direct transmission facilities throughout the East Midlands is a matter of great concern. The situation is here."

"Our attack has not been aimed at ATV. They have an almost impossible job and have ended up pleasing no one."

The public meetings held in the region as part of the IBA's consultative programme on the new contracts have clearly shown dissatisfaction



Children from Wells Primary School, Woodford Green, Essex, concentrating at the National Gallery yesterday on their answers in a Christmas quiz. Up to 12,000 children take part in holiday events every year.

## Judge upholds rights of mistresses

A divorce judge upheld to recognize the relationship which existed before marriage as relevant to financial redistribution to encourage relationships outside marriage".

But occasions on which a court was likely to feel that justice required such recognition were likely to be few.

The woman, now divorced and seeking a lump sum payment from her former husband, should not be penalized because she spent most of their life together as his mistress, Mr Justice Wood said in the High Court Family Division. He awarded her £3,000.

The judge said he did not think his decision would do anything to undermine the institution of marriage.

"It will be said by some that

## Coal board buys mansion to aid mining plan

The National Coal Board has bought the eighteenth-century home of the Manvers family, Thoresby Hall, in the heart of Sherwood Forest, Nottinghamshire.

It bought the Gothic-style building and 15 acres of land for an undisclosed sum so that mining can continue from the Thoresby colliery, near by.

Difficulties arose when it was found that extensions of underground workings planned from the pit would affect the structure of the hall.

Visitors can continue looking round the building for the next two years. The hall is being leased back to the Manvers Estate and the family will continue to live there.

## At least 1,200 community projects in danger

By Ian Bradley

More than 1,200 projects to relieve urban deprivation are in danger of ending in 1981, according to research to be presented on Thursday by the National Council of Social Services.

The projects involved are those in the Traditional Urban Programme, which was begun in 1968 and continued by successive Conservative and Labour governments.

Under the programme, which applies to the "second division" of deprived urban areas in Britain, the Government provides three-quarters and local authorities the rest of the cost of specific projects, nearly half of which are voluntary community initiatives.

Although the Government is continuing the programme and funding new projects, it has said that it will not continue to fund projects which end in 1981.

The only way those projects can be continued is if local authorities provide all the money.

Mr Robert Davies, development officer of the national trust, said yesterday: "A large number of well-tried community initiatives are going to disappear in 1981. At a time of severe strain on local authorities the voluntary sector will be very vulnerable."

"We feel that the least a government can do is to discuss the future of these projects with local authorities."

Mr Davies said that the London Borough of Brent had 17 projects which would expire in 1981. They included a day nursery, a neighbourhood law centre, a women's centre, a mobile citizens' advice bureau, a minibus and a voluntary work organizer.

## Solo appeal

Ernie Wise, the comedian, is to make a solo television appearance at Christmas to broadcast an appeal on BBC 1 in aid of the £500,000 restoration fund for Peterborough Cathedral.

## Revie dismissal 'not discussed'

Harold Thompson, chairman of the Football Association, in the High Court, said that the FA was in a position of discussing Mr Revie with him when he quit as manager to go to the Arab Emirates.

Asked if we were on the sacking him we would bring him an expensive car and things like that, denied he had been to Mr Revie while Mr Revie was manager or that he catered with the selection of the England team. He gave evidence in Mr Revie's court challenge to the sacking him on his taking domestic football.

Mr David Coleman, aviation sports presenter, gave evidence for Mr Revie. My experience of him, both as a personal

friend and a man in his profession, was that he was always 100 per cent committed to what ever he was doing, whether it was his family life, his professional life or the games he played."

Mr Robert Johnson, QC, for the FA, asked Sir Harold if there had been an occasion when Mr Revie threatened to resign unless Sir Harold stopped interfering with the England team.

Sir Harold replied: "Not in my memory."

Sir Harold said the magnitude of the public's reaction to Mr Revie's resignation was enormous, "as much as if there had been an outbreak of war".

Asked to comment on his statement that Mr Revie behaved badly, he said: "I believe that to be true so did my colleagues in the FA, and as far as one could tell, so did nearly everybody in this country."

Mr Justice Cantley said it was

his preliminary view that Mr Revie's action was "disastrous", and the same as if Mr Revie had run in the paper that Sir Harold had dismissed him.

Asked what effect the resignation had on the England team, Sir Harold said: "I think some, frankly, were glad that Mr Revie had gone."

He concluded: "It was the unanimous view of the Commission (considering Mr Revie's action) that Mr Revie's behaviour had been deceitful."

He and his FA colleagues had been fair to Mr Revie. "We did our utmost to ensure he could explain or justify his conduct", he said. "We tried to bend over backwards to be fair to him."

Sir Harold said that allegations that Mr Revie had tried to "fix" matches while in charge of Leeds were "a remarkable story which it would be very difficult to fabricate without an enormous imagination."

The hearing continues today.

## Footballer fined for handling stolen TV set

Morley, aged 24, the footballer, was fined £100 for handling a stolen television set yesterday after he admitted stealing a stolen television set worth £25.

Morley was arrested early this morning by officers from the crimes squad, Mr Roberts, for the prose

said. He was taken home in Rosslyn Road, Colfield, to Queen's police station in Aston and had a full admission of the offence".

Robert said the set was from a nursing home in Irk, Lancashire, on Sept. 25.

Morley pleaded not guilty and the charge was also





## This old cat has learnt some new tricks.

Esso are pulling out all the stops to find new sources of oil and gas.

We've built artificial islands to drill off shore in the Arctic.

We've had to invest in an 800-mile pipeline across Alaska to an ice-free port.

We've had to build stronger, taller rigs to work in deeper water in the North Sea.

Esso went into the coal business more than a decade ago, and since then we have been developing new technologies for converting coal into liquid fuels.

We have developed an advanced catalytic process for converting coal into synthetic gas.

We have intensified our programme for extracting oil from tar sands, the technology for which we developed in the Fifties.

Ten years ago we went into the nuclear energy business.

We pioneered laser techniques for enriching uranium.

In solar energy we are leaders in the area of photovoltaics, important for communications in the Third World, in navigation and in signalling.

Given time we're optimistic about our ability to develop new technologies to help solve the world's energy problems.

And do you know what encourages us most about putting our cat through the hoop and teaching it new tricks?

Its uncanny knack of always landing on its feet.



The world's leading energy company.



## OVERSEAS

# Israeli Government facing storm over allegations by Amnesty that Arab suspects were tortured

From Christopher Walker  
Jerusalem, Dec. 3

Israel is facing the prospect of a new international controversy over detailed allegations that suspected Arab terrorists in the occupied West Bank and Gaza Strip have been tortured by members of the security forces.

The allegations are understood to be contained in a confidential document by Amnesty International sent to comment to Mr Begin, the Prime Minister, and a number of his Cabinet colleagues. The document was prepared by three-man Amnesty delegation which visited Israel last June and spoke at length to Arabs held in military custody in the occupied territories, in prisoners who had been released, and to government representatives.

Diplomatic observers point out that the security forces are already coming under international criticism as a result of disclosures in recent weeks that two officers, one convicted of murdering a prisoner and the other of ordering the murder of a prisoner during the 1978 invasion of Lebanon, both had

their sentences reduced by General Rafael Eytan, the Chief of Staff.

In Jerusalem today Mr Gabriel Bach, the Attorney General, was summoned to appear before a special session of the subcommittee of the Knessets committee on Law, Justice and the Constitution. The meeting was called by the chairman, Mr David Glass, of the National Religious Party, who had been sent a copy of the Amnesty document.

A spokesman for the Ministry of Justice told me tonight: "The attorney general informed the committee about the procedures being followed inside the Ministry to check all the cases which have been brought to our attention by Amnesty International."

The spokesman refused to disclose the number of cases of alleged torture contained in the document or the nature of the specific charges levelled against the security forces. He said that each individual case would be the subject of separate checking by the Prime Minister's office, and the defence, interior, and justice ministries.

Although the Amnesty docu-

ment is understood to have arrived in Jerusalem early last month, the first hint of its existence came today in a lengthy story on the front page of Haaretz, the independent Hebrew daily.

According to the newspaper, the Amnesty document claims that there is "prima facie proof of the torture of security suspects in the occupied territories by interrogators and warders". It quotes Amnesty as calling for the setting up of an independent commission of inquiry to investigate the charges.

Policemen jailed: Two Israeli policemen have been jailed by a Jerusalem district court for what the judge called "Sadistic maltreatment" of an Arab during interrogation. One was sentenced to two years in prison and the other to one year.

They were found guilty of mistreating a Hebrew man while interrogating him about the death of a relative. A police spokesman said they covered the man's head with a bag and punched and kicked him. When he refused to confess, they forced him to strip and sexually abused him.—AP.

## PLO pledge to reunite Palestine peacefully

By Edward Mortimer

Palestinians would use only "peaceful and democratic" means to reunite Palestine, once they had secured a "mini-state" in part of the country. This assurance was given in unusually clear terms in London yesterday by Mr Khalid Al Hassan, chairman of the foreign relations committee of the Palestine Liberation Organization and one of the closest advisers of Mr Yasser Arafat, the PLO leader.

Mr Al Hassan was speaking at an international seminar on Jerusalem, organised by the Islamic Council of Europe and sponsored by the Ministry of Information of Saudi Arabia.

The guest of honour, Crown Prince Fahd of Saudi Arabia, was unable to be present because of "other commitments" presumably not connected with the emergency in Mecca.

Mr Al Hassan, speaking in English, said very little about his remarks in a specifically Islamic context. He spoke "in the name of the God of all of us, and the prophets of all of us, because all of us belong to Mecca".

He clearly saw the occasion as an opportunity to put the Palestinian case to the British public, here in London, the place where the whole tragedy was planned and directed—an allusion to the Balfour Declaration and the role of the British in bringing about the Zionist colonization of Palestine.

"At last, we find", he declared, "that the public opinion of Great Britain will realize they have made a great mistake in the past, and they will have a duty to reform what they have achieved."

## General strike in Assam against polling

Delhi, Dec. 3.—Life in Assam, India's north-eastern state, was brought to a virtual standstill today by a general strike called to back demands for a postponement of their month's general election there.

The Press Trust of India said that government offices, schools and shops closed down and trains and bus services were suspended.

Assamese organisations, which called the strike, said they would picket government offices in the state from Wednesday to press for the deletion of names of non-Assamese from the electoral rolls.

Assamese have clashed with immigrants from West Bengal who are protesting against attempts to strike their names from the electoral rolls. In the past weeks 12 people have been killed in the mounting violence and dozens injured.—Reuters

## Express details

Delhi, Dec. 3.—Twenty-five people were killed and more than a dozen injured when an express train ran off the rails near Londa in southern India. The accident occurred near Londa on the way to Bangalore.

## Muslim minister quits to join Janata

Delhi, Dec. 3

A prominent Muslim politician today became the third member of the caretaker government of Mr Charan Singh to depart from the Cabinet and ally himself with a rival party for next month's general election.

Mr Zulfiquar Ullah resigned as Communications Minister, taking the Muslim National Front, of which he is convenor, into an electoral alliance with the Janata party.

Last week Mr K. Brahmananda Reddy, the Industry Minister, resigned. In October, the Prime Minister himself got rid of Mr H. N. Bahuguna, the Finance Minister, accusing him of disloyalty. Both Mr Reddy and Mr Bahuguna have now joined Mrs Gandhi's Congress.

Mr Ullah's resignation comes amid steadily growing sentiment that the way Mr Charan Singh has gone about cam-

## General Zia eludes query about new Parliament

From Our Correspondent  
Islamabad, Dec. 3

President Zia ul-Haq of Pakistan, when asked today about the possibility of a new Parliament for Pakistan, replied that he was engaged in a "very important task" and did not want to create any uncertainty in the country.

General Zia said in Quetta that the tightening of martial law on October 16 had so far yielded encouraging results.

He claimed that tightened martial law had been accepted and was appreciated by the people.

He expected that the right kind of new leadership would emerge from the younger generation. He did not intend to recruit ministers from among the members of local bodies elected about two months ago.

Flood warnings: A radar system was installed today in Lahore as part of an improved flood warning project for the Indus basin which is ravaged by floods every year causing loss of lives and damage to crops. The project which is being conducted with international assistance is expected to be operational by the next monsoon season. It is to make Pakistan independent of Indian assistance in obtaining rain data and information on the state of the river in the upper catchment areas.

The proposed amendment has

## Soviet attacks on China resume as talks adjourn

From Michael Biryon  
Moscow, Dec. 3

Mr Wang Youping, the Chinese Deputy Foreign Minister, who has led the Chinese delegation here to discuss ways of improving Sino-Soviet relations, today called on Mr Gromyko, Soviet Foreign Minister, at Mr Wang's request.

Chinese sources say that nothing substantial was discussed, however, and the meeting was a courtesy call before Mr Wang's departure for Peking. Last week the two sides ended their sixth and final session of talks with still no significant progress having been made.

The next round of talks will be held in Peking, probably sometime in the spring. The decision to alternate between Moscow and Peking was virtually the only point of agreement to have emerged from the five preliminary and six plenary sessions. The agenda still remains unresolved.

Meanwhile, both sides have kept up the propaganda barrage. Moscow toned down its attacks a little when the talks began to back up its accusations that it was the Chinese who were poisoning the atmosphere for the talks and the routine attack on China was dropped from the keynote speech on the November 7 anniversary of the revolution.

However, Moscow has now

returned to its daily denunciation of Chinese policies around the world. In the past week it has accused China of preparing a new war against Vietnam,

## More bodies at polar crash can be removed

From Our Correspondent  
Tokyo, Dec. 3

Rescue workers now hope

to recover more bodies from

the wreckage of the Air New Zealand DC-10.

If weather conditions remain

good for the next 24 hours, the

first group of bodies should be removed tomorrow.

It is expected to back the

construction and/or im-

provement of six projects in

China, there are other ele-

ments in the two countries'

relations that could potentially affect the United States, the Soviet Union and other coun-

tries. For which Japanese exports

are officially estimated at

\$4,500m.

Mr Ohira is also expected to

agree on extension of preferen-

tial tariff arrangements on

Japanese imports from China.

While Japanese trade

has been steadily rising, it has

always involved Chinese defi-

cits. Under the proposed

arrangements imports from

China would become virtually

tariff-free.

While these economic finan-

cial arrangements will be the

highlights of Mr Ohira's visit

to China, there are other ele-

ments in the two countries'

relations that could potentially

affect the United States, the

Soviet Union and other coun-

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relations that could potentially

affect the United States, the

Soviet Union and other coun-

tries. For which Japanese exports

are officially estimated at



## ENTERTAINMENTS

adult seats at car price to  
adults just before performance.

## ERA AND BALLET

**CARDEN**, CC 5 220 1066.  
"CLOTHES LINE", CC 5 220 1067.  
**HER ROYAL HIGHNESS**,  
10 Novem. Thurs & Sat. 7.30.  
**JOSE FAN FUTTE**,  
Karl Bohm. Seats avail.  
**THE ROYAL BALLET**,  
1 & 2 Dec. 7.30. **Snow Lake**.  
2 Dec. 10.30. **Don Quixote**.  
3 Dec. 11.30. **on day of perf.**  
**GALA**, 1 Dec. 10.30. **PERF.**  
**DIE PLEDERMAUSE**,  
16 Jan 1980. **Queen**, Queen.  
The Queen Mother. A United  
Kingdom tour. **Standards**,  
2 & 3 Dec. 10.30. **Appley Drove**,  
Royal Opera House, Covent  
Garden.

**M. CREDITS**, CC 5 220 1068.  
"CLOTHES LINE", CC 5 220 1069.  
**ISH NATIONAL OPERA**,  
2 Dec. 10.30. **Don Giovanni**,  
10 Novem. Thurs & Sat. 7.30.  
**WILLIS**, CC 5 220 1070.  
**CONTEMPORARY DANCE**,  
SU. Tonight & To-morrow. **Step**,  
Step. **Step**. **Step**. **Step**. **Step**.  
**WILLIS**, CC 5 220 1071.  
**TONIGHT & TOMORROW**,  
SU. Tonight & To-morrow. **Step**,  
**Step**. **Step**. **Step**. **Step**.  
**CONCERTS**

**ELIZABETH HALL**, CC 5 220 1072.  
Players. Harry Stebb. **Imogen**,  
Neil Bell. **Step**. **Step**.  
**PLAYERS**, CC 5 220 1073.  
**OBÉ CONCERTO**, Schuberti-  
an No. 6.

**THEATRES**

**MY FAIR LADY**, CC 5 220 1074.  
15. Thurs & Sat. 4.0 & 7.45.  
16. THURSDAY AT 3.0.  
**TONY BRITON**,  
M. B. G. 220 1075. **Step**,  
**Step**. **Step**. **Step**. **Step**.  
**WORLD'S GREATEST MUSICAL**,  
**MY FAIR LADY**,  
10 Novem. Thurs & Sat. 7.30.  
11 Dec. 10.30. **Step**. **Step**.  
12 Dec. 10.30. **Step**. **Step**.  
**OLIVER!**,  
GEORGE LAYTON,  
MILLEN JONES,  
MARK GIBSON, BURTON pert.  
sets & one 10.30. **Step**.  
**ROYAL BALLET**,  
M. B. G. 220 1076.  
11 Dec. 10.30. **Step**.  
**ROYAL OPERA HOUSE**,  
London. **Step**. **Step**.  
**AT THE WORKHOUSE**,  
12 Dec. 10.30. **Step**.  
**BODIES**,  
by James Saunders.  
IMPACT. **HIT ME LIKE A**  
ROBOTS FROM JOHN TRAVO-  
LICO. **WITH WIT AND**  
**FENCE AND IT'S TREND**.  
**BODIES**,  
WE HAVE LAUGHED AT ITS  
HILARIOUSLY TWISTED IN  
THE S & LAYERS OF ITS  
PIECES. **ECHO IN OUR MINDS**,  
ARTISTS. **DIMINISHING**,  
**NOTICING**, **WORTH GOING**.  
**BODIES**,  
LONDON. **Step**.  
**TERENCE EDWARD**,  
**HAPEY BIRTHDAY**,  
very funny new comedy  
by the authors of "Boeing".  
**DEAU LIVES**, CC 5 220 1077.  
13 Dec. 10.30. **Step**.  
**TERENCE EDWARD**,  
**AN**,  
**JULIA FOSTER**,  
**HAPEY BIRTHDAY**,  
very funny new comedy  
by the authors of "Boeing".  
**DEAU LIVES**, CC 5 220 1078.  
14 Dec. 10.30. **Step**.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
jigging exercise in "cautious".  
affirms my belief that McCart-  
ney and Lennon had ever  
been in our country. has ever  
produced? **SAVAGE**, CC 5 220 1079.  
15 Dec. 10.30. **Step**.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1080.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
jigging exercise in "cautious".  
affirms my belief that McCart-  
ney and Lennon had ever  
been in our country. has ever  
produced? **SAVAGE**, CC 5 220 1081.  
12 Dec. 10.30. **Step**.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1082.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
jigging exercise in "cautious".  
affirms my belief that McCart-  
ney and Lennon had ever  
been in our country. has ever  
produced? **SAVAGE**, CC 5 220 1083.  
13 Dec. 10.30. **Step**.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1084.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1085.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1086.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1087.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1088.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1089.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1090.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1091.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1092.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1093.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1094.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1095.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1096.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
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**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1097.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1098.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30. **Step**. **Step**. **Step**.  
12.30. **Step**. **Step**. **Step**.  
**WARD 11**, at the Raymond  
Ward's, Crit. Brewster St.,  
U.S. Tel. 01-734 4201/439 2001.  
**BEATLEMANIA**,  
technical participation.  
we're here. N.W.O.  
cautious. His real thing.  
**BEATLEMANIA**,  
red role Group Bass 432. **Step**.  
inday perf. discotheque. **Office**.

**THEATRE**, CC 5 220 1099.  
S. O. W. 10.30. **Step**.  
**PAWS**, DINTY LINEN-  
ARIOUS. **FOURTH**, **YEAR**,  
10.30. **Step**. **Step**. **Step**.  
11.30.







*Le Monde*  
*LA STAMPA*  
*THE TIMES*  
*DIE WELT*

# Europa

L VII No 1

ECONOMIC MONTHLY PUBLISHED IN  
 ITALY, FRANCE,  
 WEST GERMANY AND ITALY

## Oil weapon can be blunted by united stand

the threat of energy chaos looming ever r, Dr Guido Brunner, the European nity Energy Commissioner, makes a g plea for greater cooperation between opeing states, oil-producing countries and industrialized nations. Below Dr Nigel s, of Imperial College London, examines bizarre effects of replacing a common y policy with national alternatives.

world has gone mad, said the grey-haired pilgrim to the Mecca Kabah, the most sacred earth, just think of all will it all end?" right. In Tehran diplomatic immunity is cramped foot, members of an y are held hostage and died with death. The no embassy in Islam comes up in flames. Aide system—civilized procedure that have up over centuries—is The chaos threatens to oil supplies, to curability, to free world is this the end of the rise in living standards, of freedom of develop- f civilization?

s a weapon, the spread- fear could plunge the into chaos overnight, wars, with embargoes counter-embarcades, are lose at hand. Trade eventually turn into real

an still prevent all that. Europeans, Americans, Western industrial China, the oil-producing rs and the developing es, can withstand the they act in solidarity! weapon is blunted if d together.

must not allow the pos-

sible loss of some three million barrels of oil from Iran, about 5 per cent of world production, to shake the world to its foundations. We must now look to everybody's higher interests. Relations of mutual trust between all countries, the inviolability of human dignity—these are the foundations on which everything else is built: our economic progress, the stability of our communities, however different they may be individually.

We must not become prisoners of a development which crushes us and opens up Pandora's box. Otherwise violence will be the characteristic feature of politics in the remainder of the century.

There have been differences of opinion between the United States and the European Community on trade barriers and on energy. The role in world trade of the agriculture of the two economies has brought American energy consumption and that country's drawing of vast quantities of oil from the world market.

We Europeans have not been short on criticism. More often than not we have said that in the long run the United States is acting irresponsibly towards the rest of the world, particularly towards the developing countries, in allowing for example air-conditioning alone to consume as much electricity

as is used for all purposes by China.

Such differences will persist in the future. Opposing interests will come into conflict. But now is not the time to settle matters of this sort. Now is the time for the world to be told that the European Community stands by America in its tribulation. Europe knows what it would mean for peace, for our prosperity, for our freedom, if America's world credibility were to be destroyed.

There is no better power to take the lead. Anyone attacking the dollar must tell us what he is going to replace it with. He will seek in vain for such a replacement. Oil sales are an immediate case in point. Only the dollar is a suitable vehicle for the flow of funds; only the dollar can provide sufficient investment opportunities for oil revenues. If the world economy is damaged, we all suffer. How then will trade, on which all of us—particularly in Europe—are dependent, function?

It will depend on solidarity—but that must include oil-producing countries, consumer states and developing nations. The oil-producing countries must not, now, withhold oil from the world, and must not start a new price campaign. We shall enter the 1980s with an appreciably weakened economy. The old problems— inflation, unemployment, a slowing-down in growth, industrial renewal are far from having been solved by any of the industrial powers. The developing countries are still far from fully recovering from the oil crisis. They have increased almost twofold since 1973. These countries simply do not know how they are going to solve their problems of growth and financing.

In the European Community we have taken decisions to save oil. These decisions were confirmed last summer at the

world economic conference in Tokyo and adopted by other countries as well. We agreed that most countries' oil imports should not be higher in 1983 than in 1978 or 1979.

To achieve this, some major changes will be necessary. We must replace antiquated industrial plant. We must do away with poor insulation and energy-wasting transport systems. We must introduce more economic methods into private households. If energy sources and modes of energy use are carefully matched, consumption can be reduced by up to 30 per cent in industry, 35 per cent in the transport sector and 50 per cent in the home.

Such an undertaking would be expensive. Conversion to these energy-saving techniques would cost us several thousand million dollars annually over the next 10 years in the European Community alone.

Second, we must develop our indigenous sources of energy and our new technologies. The exploitation of such possibilities is the key to sparing the world future energy crises. We in the European Community, together with other industrial nations, have pledged ourselves to mobilizing all available alternatives to oil. Coal must be made use of and new techniques such as coal gasification and coal liquefaction. The development of non-exhaustible energy sources such as solar power must also be considered.

Substantial resources are now available to finance such programmes in the EEC. Those who are always complaining about Community spending on agriculture should realize that 70 per cent of the EEC research budget—about \$1,500m—is devoted to energy research.

Finally we must be quite clear that without an expansion of nuclear power in the coming decades no growth in our economy or improvement in our employment will be possible. A country that renounces nuclear energy is creating a dangerous situation on the world energy markets in the long term. The use of nuclear energy should take place under conditions which guarantee the safety of the population. I consider to be a matter of priority and a matter of course.

Naturally this will be achievable only if we and the oil-producing countries understand each other. We must begin with the world conference on energy and development. The Secretary-General of the United Nations could convene a preparatory conference for this purpose as early as in the next few weeks. In this way we will prevent our relations being prey to irrational moods and prevent energy chaos.



A miner at Easington Colliery, co Durham. More coal could be produced at lower cost if the aid to continental producers were redirected to investment in Britain. Photograph: Brian Harris.

Only thus can trust finally be created.

Let us sit down together and open the great dialogue between developing countries, oil-producing countries and industrialized countries. Let us begin with the world conference on energy and development.

The Secretary-General of the United Nations could convene a preparatory conference for this purpose as early as in the next few weeks. In this way we will prevent our relations being prey to irrational moods and prevent energy chaos.

## Nationalism exacts a high price

alism is expensive. Out of war, rarely can any have been more than in its contribution to the vulnerability in supplies. The member of the Communities in energy policy is a for national government. The Commission's latest report, "the convergence of policies" has replaced the construction of a common energy policy".

There would be few advocates of the proposition that separate regions of Europe should develop their own industries or that the Gas Corporation have a purchasing of North Sea gas. It is less absurd to that the sum of energy of nations is an adequate substitute for a common

article compares the of energy supply in EC with those of an alternative—a common market of long standing. It is based on facts from st and present, but some nation has been used in the fiction of energy market. The play compensation for the voids of sovereignty which actively blunt perception.

nuclear industry is a classic example of Europe's particularism run amok. France and Germany each has a national constructor of its. Together they could 15 GW(e) a year, but orders recently have fallen 6 GW(e) and the unlikely to improve. Neither company can use its heavy commitment in plant and people works Union is in deep trouble.

and Britain have light reactor programmes will make minimal use sign facilities will add to overcapacity, and will over waste resources.

the imaginary federal have these problems solved long ago. The injection of private capital to the number of supporters by international alliance allowed to succeed. Two emerged based on vessel manufacture by and Italy and Framatome. Rare architectural engineering skill was gathered associated design com-

panies, and other components were made by the suppliers best able to make them. The advantages of concentration and specialization appeared in better assurance, higher reliability, lower costs and shorter lead times.

The real EEC is hoping for 90 MWe of nuclear generating capacity in 1980, making a contribution of 200 million tonnes of oil equivalent (mtoe) to primary energy demands.

The imaginary common energy market the executive succeeded subsidies were allocated evenly and consequently production was consequently on the most economic lines of Britain and Germany. The resources saved were used to retrain and compensate displaced miners, to finance new investment, to prospect and to develop automated mining and coal processing. British output was restored to its 1973 level of 250 million tonnes (including exports to the Commonwealth): output in Germany, a less fruitful prospect, stabilized at the 1960 level—180 million tonnes. Coalmining was abandoned in France and Belgium, but they obtained twice as much coal from joint ventures in the Brabant.

In a common market there are common prices, adjusted for legitimate economic consequences of geography. Averaging among nations despite the disparate levels of subsidies. These subsidies mislead prospects are better in some countries than in others, and are a transparent misallocation. Prices are aligned on long-

run marginal costs and are on average 20 per cent higher than those of the sovereign reality; consumption is accordingly 6 per cent lower.

More important, the extra revenue in such a common market has been consistently invested in energy conservation projects with pay back periods averaging 10 years. Annual investments of 20 per cent of energy costs with this rate of return reduce growth in energy demand each year by 2 per cent: in 20 years the cumulative effect is to cut demand by 30 per cent. The common market was essential to this policy, but it is preempted worries about distortions in competitiveness arising from uneven commitments to conservation.

The consequences of all this are summarized in Table B as a comparison of the 1980 forecasts made by the real EEC with the forecasts for the same years made by the imaginary analogue: the latter were obtained by adjusting each component of the EEC forecast in accordance with the suppositions.

This is an exaggeration, of course, but difficulties in counting the cost must not obscure the deficiencies of parochial policies. The struggle between European nations for short-term advantages prevents a common approach to more efficient use of energy; resources allocated to energy production are wasted.

The legitimate constraints of sovereignty cannot be ignored, but their worst effects can be avoided by carefully struck bargains inside and outside the energy sector. It is likely that only a united Europe can survive the trials of the future. Energy may not prove in the long run to be the greatest threat, but it will certainly be the most immediate.

The gains from a common exploitation of human and physical resources are high;

convergence is not enough.

Although there is increasing disquiet in the United States at the slow rate of growth in productivity in that country compared with its competitors, the collapse of the dollar has largely offset the effect of this in relation to Europe and still more in relation to Japan, which until 1978 suffered from the upward movements in the value of the yen. As was emphasized in the recent report by the Interfutures group of the Organization for Economic Cooperation and Development, "Japan and the countries of Western Europe, still more than the countries of North America, are suffering a deterioration in their average competitive position in labour-intensive industries".

Simultaneously, the emergence of the "newly industrializing countries" is setting the scene for further disruption. The present situation, the Interfutures report comments, "contains the potential for considerable pressures on the structures of certain developed countries". It is true that these new industrial countries' share in world exports of manufactures has been rising sharply and consistently, from 2.6 per cent in 1963 to 6.3 per cent in 1973 and 7.1 per cent in 1976. The consequence of this development has been a rapid increase in their share of world-wide industrial output, which almost doubled between 1963 and 1977, from 5.4 per cent to 9.3 per cent.

At the same time, however,

it is being realized that competitive positions are not determined wholly by costs, indus-

trial productivity and exchange rates. Despite their heavy handicaps over recent years, West Germany and Japan are tending to strengthen their shares of world markets by rapidly disengaging from products which are subject to keen competition from developing countries and by displaying impressive dynamism in industries relying heavily on skilled manpower and those considered central to control of the international division of labour (data processing, telecommunications and so on).

Between 1963 and 1976 Japan doubled its market share in these sectors. Between 1973 and 1977 it even managed to increase its share of American imports of manufactured goods from 20.5 per cent to 23.4 per cent whereas the nine members of the European Community saw theirs fall from 28.8 per cent to 23.4 per cent.

West Germany and Switzerland are both countries whose currencies have been revalued regularly, but they come out top in the survey of the industrial competitiveness of European countries published recently by the European Management Forum in Geneva. As M Gérard Tardy of the

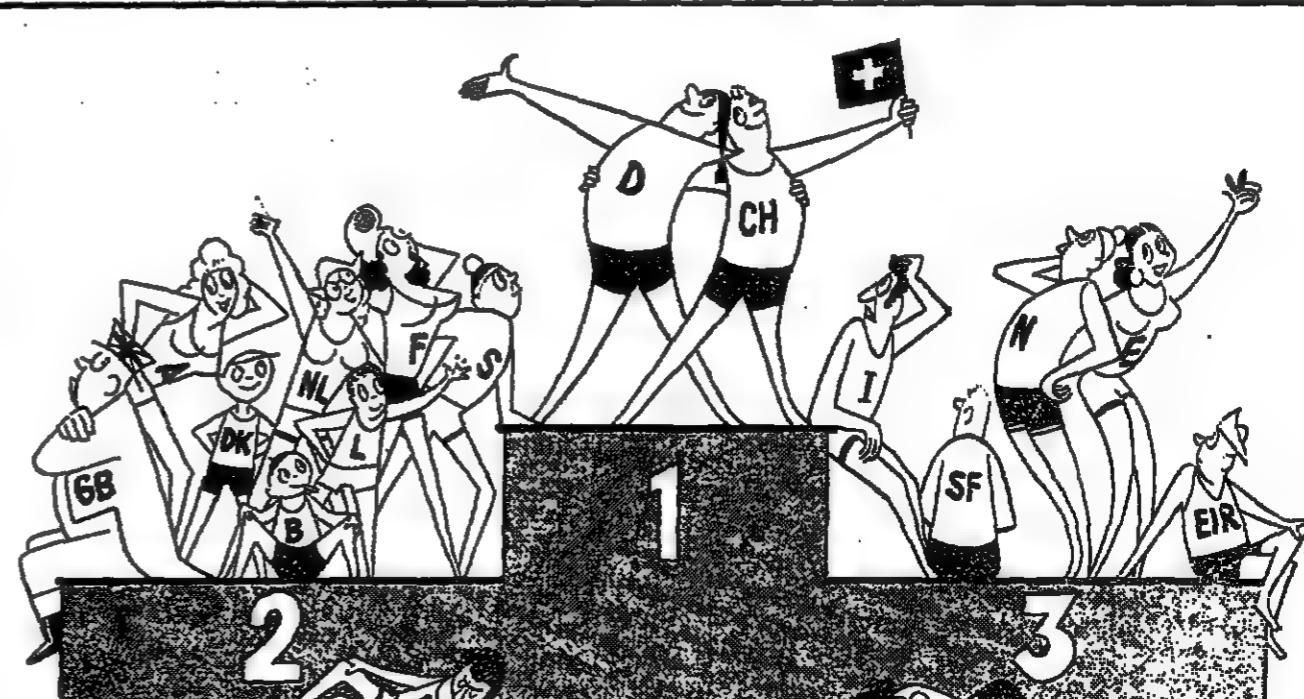
French Commissariat général à l'Art et à l'Industrie observed recently: "A gulf is growing between West Germany and the rest of the Community: the Germans actively adapt to future trends in the world, whereas the other countries prepare themselves less actively for the changes ahead."

Behind the data on comparative competitiveness there lies the general problem of industrial redeployment and for the Community this raises many other important questions: how can a coherent common external commercial policy be formulated when the gulf between its members is widening? Will not the debate between the free-traders and those who support a measure of protectionism become increasingly heated? How can a homogeneous European monetary system be maintained under such conditions? How can the German dilemma between the aims of increasing productivity and competitiveness on the one hand and combatting unemployment and stimulating job creation on the other be resolved?

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Table A	Ger.	Fr.	Bel.	UK	Total
Production (million tonnes)	90	19	6.7	115	231
Aid (mEUa)	1750	510	250	210	2700
Aid (EUA per tonne)	10	27	34	2	11.7
Investment (mEUa)	308	70	24	540	943
Investment (EUA/tonne)	3.4	3.7	8.6	4.8	4.1

Table B	EEC (1980) (mtoe)	Common Energy Market (1980) (mtoe)
Total demand	1400	900
Coal imports	55	55
Coal production	195	270
Nuclear	210	350
Hydro	45	45
Oil/gas production	240	240
Oil/gas imports	655	660



## Scales tip against Europe and Japan

For about 10 years—and especially since 1974—the competitive positions of the leading industrialized countries have been affected by far-reaching changes. Factors such as labour costs, capital costs, productivity and exchange rates have tipped the scales in favour of the American economy and against Europe and Japan, writes Philippe Heymann.

The legitimate constraints of sovereignty cannot be ignored, but their worst effects can be avoided by carefully struck bargains inside and outside the energy sector. It is likely that only a united Europe can survive the trials of the future. Energy may not prove in the long run to be the greatest threat, but it will certainly be the most immediate.

The gains from a common exploitation of human and physical resources are high; convergence is not enough.

lizing countries" is setting the scene for further disruption. The present situation, the Interfutures report comments, "contains the potential for considerable pressures on the structures of certain developed countries". It is true that these new industrial countries' share in world exports of manufactures has been rising sharply and consistently, from 2.6 per cent in 1963 to 6.3 per cent in 1973 and 7.1 per cent in 1976. The consequence of this development has been a rapid increase in their share of world-wide industrial output, which almost doubled between 1963 and 1977, from 5.4 per cent to 9.3 per cent.

At the same time, however, it is being realized that competitive positions are not determined wholly by costs, indus-

trial productivity and exchange rates. Despite their heavy handicaps over recent years, West Germany and Japan are growing between West Germany and the rest of the Community: the Germans actively adapt to future trends in the world, whereas the other countries prepare themselves less actively for the changes ahead."

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continued on page III

## Facts and figures

## Still no suggestion of disaster

What is most surprising about the international situation is the contrast between the psychological and monetary aspects which are conducive to dramatization, and the real aspects which, at least for the time being until the end of 1979, contain no suggestion of disaster—quite the contrary. In France, for instance, the most recently announced results were surprisingly better than forecasts of only a few months ago; the graphs for industrial output (plus 5 per cent) and unemployment (successive falls in September and October, bringing the rate down from 6.55 to 6.2 per cent) provide convincing evidence of the improvement.

The Conseil National du Patronat Français (employers' national organization) emphasizes in its most recent review that activity is still holding up and should continue to grow over the next few months at a rate of about 3 per cent. It points of the fact that output is in excess of consumption, and that it is being sustained largely by private productive investment (at least) and to an appreciable extent by stockpiling. The Bank of France survey of business leaders shows that they remain by and large confident. Less encouragingly, the trade balance deficit was a little worse in October (nearly 3,000m francs, and more than 9,000m francs over the first 10 months). Nevertheless, the more significant current account balance of payments, bolstered by invisible worth more than 2,000m francs a month, is in surplus.

In West Germany the situation is exactly the reverse. The trade balance is in surplus, as the graph shows, although there has been a fall in the cover of imports by exports, which has settled at about 105 per cent, whereas the current account is in deficit (by DM2,400m in September). During 1979 the level of activity has been much higher in West Germany than elsewhere, and this has meant that imports have risen much more sharply (up by 18 per cent in the first nine months compared with the corresponding period in 1978) than exports (up by only 10 per cent). Industry's order book picked up by 2.2 per cent in September after a fall of 4.3 per cent in August, so that output should be sustained and the growth in the gap from 1978 to 1979 could turn out to be between 4 and 4.5 per cent.

It is striking that in West Germany activity is being maintained primarily by invest-

excellent ● ● ● poor ○ good ● ● ● bad ○ ○ fairly good ● ● very bad ○ ○ ○ previous performance □	rate of growth	quality of growth		maintenance of growth		
		prices	unemployment	productive capacity	foreign trade	vulnerability to external factors
GERMANY	● ●	○ ○	○ ○	● ●	● ○	● ○
FRANCE	● ●	○ ○ ○ ○	○ ○ ○ ○	● ○	○ ○	● ○
ITALY	○ ○	○ ○ ○ ○ ○ ○	○ ○ ○ ○ ○ ○	○ ○	○ ○	● ○
BRITAIN	○ ○	○ ○ ○ ○ ○ ○	○ ○ ○ ○ ○ ○	○ ○	○ ○	● ○

ment (investment to improve productivity, but now, in view of the level of plant use, investment to increase capacity also) and apparently much less by stock-piling than in France, except in the case of oil, imports of which have risen as they have everywhere else, not only because of price increases but also in volume.

The situation in Italy is less good. Activity has slackened, although the most recent statistics for industrial output (the September figures show a 4.5 per cent increase on last September) suggest a turn for the better. However, in that country much more than in France, there are grounds for concern about the effects of the inflationary climate and precautionary buying, while productive investment has tended to slacken further (with growth of only a few percentage points in 1979). The trade figures are also gloomy, with a deficit on the balance of trade and even on the current account in September—£21,000m lire and \$89,000m lire respectively.

The oil import account is beginning to make an impact, with the twofold effect of higher prices and precautionary buying. Italy, obviously, a high proportion of its energy supplies come from foreign sources: about 75 per cent must be imported, mainly from Japan. The Italian economy is therefore in danger of losing its greatest asset—its ability to maintain surpluses on foreign trade.

Britain is without doubt the most poorly placed of the four largest European countries. Admittedly, it is not easy to interpret the economic statistics, since they have been distorted by the effects of the abrupt change of direction instigated by Mrs Thatcher's Government, especially the July increase in value-added tax which set off a spate of anticipatory buying followed by a lull and this has distorted

our calculation of retail prices, which is based on a moving three-month period.

The effects of the industrial disputes have compounded the difficulties of statistical analysis, but despite these obstacles, and especially if the favourable influence of North Sea oil on activity and the trade balance is discounted, it is not clear that the situation in Britain is deteriorating. Industrial output fell by 3 per cent in September.

In contrast with France and West Germany, business leaders are becoming more pessimistic, with each month that passes. This is confirmed by the survey carried out in October by the *Financial Times*, which indicates that confidence—admittedly undermined by the recent engineering strike—is at its lowest ebb since late 1967 so that investment plans are being trimmed and consideration is even being given to reductions of workforces.

The effects of the massive increase in minimum lending rate from 14 to 17 per cent on sterling, exports and the cost of oil (more than 20 per cent), with those last 5 per cent cut in public spending yet to come, will add to the bitterness of the pill to be swallowed before the British economy is restored to health.

In the case of Britain at least, the prospects for 1980 are fairly clear. Cambridge Econometrics, like the EEC Commission, expects a recession of between 1 and 1.3 per cent and a sharp rise in unemployment. It is to be hoped that austerity will help to bring about the necessary industrial recovery.

The outlook for the other three large European countries is less clear. Herr Emminger, President of the Bundesbank, thinks that West Germany's gnp could increase by 3 per cent, but he is more optimistic than the five economic institutes, four of which are forecasting 2.5 per cent and the fifth, Kiel, only 1.5 per cent. Whatever the outcome, West German expansion, even if at a slower rate, will continue to be supported by a steady flow of investment, which should help to secure healthy growth in the future. France can look forward to a growth rate of 2.1 per cent according to the Organisation for Economic Cooperation and Development, although the French Government is raising its terms of 2.5 per cent, and the figure advanced for Italy is 1.5 per cent.

These forecasts may not be brilliant, but nor are they catastrophic. They are nevertheless highly vulnerable to two unknowns which have already caught them to be revised frequently. The first of these is the cost of oil relative to manufacturers, which many forecasts—including those of the OECD—assume will remain unchanged during 1980, whereas others expect further increases and yet others a fall in response to the slowing in the world economy. Prediction is

Foreign trade: Seasonally adjusted cover of imports by exports (calculated fob/cit) is settling at a lower level in West Germany at about 105 per cent in August and 107 per cent in September, and in France at about 90 per cent in August and 89 per cent in October. Italy has suffered another heavy setback from 104 per cent in August to 93 per cent in September. There was also a sharp fall in Britain, to 85 per cent in October, although calculations have been difficult because of the distortion of statistics caused by the industrial disputes.

However, unlikely as it may appear, there is in fact an effective ready-made remedy which would greatly benefit the taxpayer and impose no sacrifices on the farmer. Ready-made remedies, of course, are usually viewed with scepticism; but there are certain facts and figures to draw on which should make it clear to everyone that there really is a genuine opportunity for a thorough-going reform of Community finances. To substantiate this, one or two explanations are necessary, but these can readily be grasped once any intuitive knowledge of the nature of EEC regulations.

The Commission in Brussels has calculated that Community revenue from all sources is at best sufficient to cover about one year's outgoings, and that by 1981 the EEC will already be in deficit to the tune of £400m, a deficit which will probably increase by the end of 1982 to £600m. In 1979 the budget for the Common Agricultural Policy alone accounts for £6400m out of a total Community budget of £9200m.

Dozens of suggestions have been made on how best to curb the costs of the Common Agricultural Market. However much they may differ in the solutions they put forward, they all take the EEC milk marketing policy as an important, and in some cases as the sole starting point. This is not merely fortuitous. The Common Milk Marketing policy swallows up more than 40 per cent of all expenditure on farming, and alone accounts for close on 30 per cent of the total EEC budget.

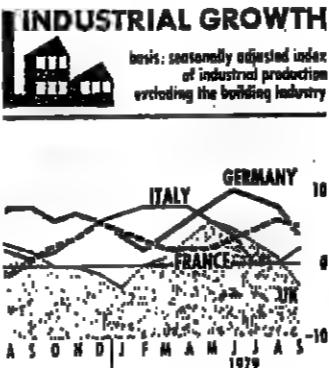
The costs are so high because whereas demand for dairy products is stagnant, output continues to rise, largely because average milk yield is

impossible in this area since, although oil consumption is falling, the producer countries can well reduce deliveries. They are already talking and the possibility of a reduction of three million barrels a day is being mooted.

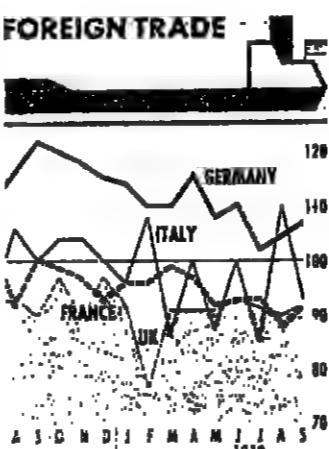
The second unknown is the trend in interest rates. The escalation in which is beginning to cause alarm and to arouse protests in the United States, where the banks have actually been accused of behaving like Opec. Is there not a danger that countries vying to attract capital will bid one another too far above the level dictated by inflation and bring their economies to a grinding halt?

Herr Emminger does not think so; he believes that rates are now at their peak and that they will come down in line with prices.

Maurice Bommensath



Growth rate: Between August and September industrial growth held firm in France (5 per cent) and slowed slightly in West Germany (4 per cent). Production fell by 3 per cent in Britain and improved slightly (by 2 per cent) in Italy.



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The costs are so high because whereas demand for dairy products is stagnant, output continues to rise, largely because average milk yield is

increasing. To ensure disposal of the resulting surpluses the EEC pays out subsidies amounting when converted to 15p per kilo of milk. This is more than farmers receive from dairies for their milk. Actual expenses can be somewhat higher or lower than the amount of subsidy at this rate, according to how the surplus milk is disposed of. Economists and EEC Commission experts are all in agreement, however, that this rule-of-thumb figure corresponds with the realities.

For more than two years the authorities in Brussels have been trying to stop producing milk by offering financial incentives. But here the keepers of the cash in Brussels, of necessity prodigal spenders in other respects, have set about trying to make savings in the wrong way. Farmers are offered, in return for giving up milk production, an average sum, when converted, of 2p per kilo of milk, which comes to just under one-seventh of the cost of disposing of the same quantity of surplus milk.

Not surprisingly, the results of this measure have so far been scanty. Only very few farms have found the present scale of grants sufficient incentive to halt milk production. The numbers of dairy cattle are accordingly still increasing; and as each cow is given more and more milk, the milk lake goes on growing bigger and bigger.

There is a very good reason why farmers are little interested in the existing grant scheme introduced by Brussels in the attempt to curb production capacity. To qualify for

Ten years ago the crystal ball began to move from the gypsy's parlour into the boardroom. Now that we are about to enter into the 1980s it is a good moment to evaluate the forecasts made 10 years ago about the world in which we should find ourselves.

Gilbert Mathieu, commenting in *Le Monde* in January 1971 about the Organization for Economic Cooperation and Development forecast for output in 1980, cautiously wondered whether these predictions would be as accurate as they had been in the past. The table shows how right he was. It now looks as if the OECD countries will have grown in the 1970s by only half the amount which was originally planned. The main reason for this failure is of course that the OECD did not predict the oil crisis. M. Mathieu also presciently referred to the likelihood of growing pressures from inflation and unemployment.

Although the OECD failed to forecast the rate of growth of the developed world some credit should be given to them for predicting roughly the right order in which countries would stand, not only in terms of their growth in output per head over the period which might have been achieved by extrapolation past trends, but also in terms of the extent to which their growth rates would slow down.

Even here their performance is not startling. There is no consistent relationship between forecast and outcome either for growth or for the rate of change of growth. Moreover even though the OECD successfully ranked most of the countries, they thought France would show a rapid increase in growth rate and a rapid reduction. In fact, France's growth rate fell more sharply than that of Spain. In terms of output per head, Italy was thought likely to show one of the most rapid percentage improvements and Canada to progress relatively slowly. History shows that Canada had the third highest increase of all the countries listed while Italy came only seventh.

Qualitative forecasts are easier to get right than quantitative ones. In October 1969, according to *Now!* magazine, 36 per cent of Britons 15-24-year-olds in 1979 disapproved of marrying someone they had not slept with; but a similar number, in fact 38 per cent, approved.

As a final touch to an exciting run of misses and near misses, Koester quoted Buchner that "deep down in us there is a small smiling voice that says that tomorrow will be like yesterday" and wrote that this voice told him that on October 6, 1980, he would be doing *The Times* crossword puzzle No. 15,691. Thanks to the rise in industrial output which he failed to foresee, his crossword will be some 350 short of this number.

As Briggs, on the other hand, took a more solid view. He listened to the "small smiling voice" and prophesied that

From gypsy's parlour to the boardroom

## How predictions fared 10 years on

### Actual and Forecast Rates of Growth

Countries whose growth rates were expected to accelerate:	Forecast annual rate of growth 1970-78 (1)		Estimated annual rate of growth 1970-78 (2)		Changes over 1960-70 (%)	Actual (4)
	1970-78 (1)	1970-78 (2)	Forecast (3)	Actual (4)		
France	6.0	3.9	0.6	-1.5		
Canada	5.4	4.6	0.6	-0.2		
Austria	4.9	3.8	0.6	-0.5		
United States	4.7	3.2	1.0	-0.6		
Belgium	4.7	3.4	0.5	-0.6		
Britain	3.2	2.1	0.8	-0.3		
Countries whose growth rates were thought likely to slow down:						
Japan	10.0	5.3	-2.4	-7.1		
Spain	5.5	4.3	-0.2	-0.4		
Italy	5.8	2.8	-0.5	-3.5		
Germany	4.8	2.7	+0.2(5)	-1.7		
Netherlands	4.8	3.2	-0.1	-1.5		
Switzerland	3.3	0.7	0.0	-2.6		
Sources:						
(1) <i>OECD Growth in Production 1980-1980</i> as quoted in <i>Le Monde</i> January 12, 1971.						
(2) Based on GDPs from <i>OECD, September 1978 Main Economic Indicators</i> .						
(3) Calculated from (1) above.						
(4) Calculated from (1) and (2) above.						
(5) Change over 1960-1970 = -0.1 per cent.						

Kahn's forecasts run up to 1985, so some like computer rooms for richer families may still be fulfilled. It no longer, however, as if legislation to protect individuals against computer data banks will be introduced before rather than after their misuse, as Kahn had prophesied.

Possibly as a result of his experience as an economist Calbraith, when discussing a future course of foreign relations, made few predictions which could be tested again. Huxley and Nichols, writing on the environment, also made relatively testable predictions.

Unfortunately, where things were specific they were all wrong. They quoted without gloom a forecast that by 1980 the United Kingdom's population would rise from 56 million to 61 million and commented that

## Scales tip against Europe

Inued from page I

The debate on competitiveness is extremely confused as it is always unclear whether one is discussing the term or the long term, trial competitiveness or real competitiveness. Over period, for instance, wage rates have a protective effect, but unless deflation becomes a continuous process, as in the case of a dollar, the changes that tend to be cancelled out two or three years so in the long term, structural factors resume their true

tin, to take the example again, the loss of industrial competitiveness may be price paid to maintain the competitiveness of other sectors—banking, insurance, property development, and even finance). Within industry there can be very different situations in a single; although British Leyland is confronted with the drastic structural reorganization, British manufacturers of motor accessories and have tended to strengthen their position over recent

the French Prime Minister Raymond Barre, is wont

to point out, there are no doomed industries, only companies or products ill-suited to the market. Moreover, in the age of multinational groups, the circumstances of a parent company may be very different from those of its main subsidiaries abroad, so that it is no longer possible to equate the competitiveness of a business with that of its country of origin.

It has also become difficult to judge how to assess a situation. For instance when a great French fashion designer with worldwide sales produces most of his "signed creations" outside France, should it be concluded that France is uncompetitive or should one reach the opposite conclusion, given the scale of the profits?

Many international economists are formulating new concepts and developing new measuring instruments for such cases. In the meantime we have to make the best of those available to try to make some sense of what we observe: developments in wage costs, productivity and exchange rates—with the three combined in the notion of "relative unit wage costs calculated on the basis of a common currency"—or the alternative notion of unit wage costs calculated in United States dollars, as used in a recent Citibank report.

### US : BIG FALL IN PRODUCTIVITY

The difference is all the greater when the figures are converted into dollars, since during this period, the Deutsche mark has appreciated by 82 per cent against the dollar, the yen by 72 per cent and the French franc by 23 per cent. Expressed in dollars, wage costs rose by only 90 per cent in the United States compared with 330 per cent in West Germany, 275 per cent in France, 180 per cent in Britain and 463 per cent in

Japan. As a consequence, hourly wage costs in the United States which were still the highest in the main industrialized countries in 1970, are now exceeded by those in The Netherlands (the highest of all), Sweden, Belgium, Switzerland, and West Germany. Moreover, as everywhere else, regional disparities underlie the average American figures and wage costs in the southern states are now lower than in most European countries.

By contrast, the United States is much less well placed as far as productivity is concerned. Although all the industrialized countries have experienced a fall in productivity growth since 1973 or 1974, it has been more marked in the United States than elsewhere. The joint economic commission of the Congress expressed alarm on this subject in its mid-year report for 1979.

The American economist Edward F. Denison has written a book about it which is due to be published in the next few weeks by the Brookings Institution. According to his calculations, output per man hour in manufacturing industry in the United States, which was rising at an annual rate of 3.2 per cent from 1960 to 1973, advanced by only 1.7 per cent a year between 1973 and 1978, compared with 5.1 per cent in West Germany, 4.8 per cent in France and 3.5 per cent in Japan.

He sees the explanation for this fall largely in the loss of momentum in technology and its industrial applications, in the effects of increasing government intervention, in fiscal obstacles to investment, and in changes in the motivations of both workers and managers. This analysis of the trend is echoed by the Citibank report and by all the surveys carried out by OECD experts.

It should not be forgotten that in absolute terms American productivity is still higher than in the other industrialized countries. According to the Dresden Bank, if the index of overall productivity is made to 100 in West Germany, it is 78 in France, 75 in Japan, 52 in Britain and as high as 128 in the United States.

However, according to the figures advanced by the joint economic commission of the Congress, were American productivity growth to remain so slow in the future, France and West Germany could equal the United States overall productivity within six years, and Japan and Canada would catch up a few years later.

However, the dollar's depreciation has been such that, coupled with the low rate of increase in wages, it has largely offset the slower productivity growth in the United States. Taking 1970 as the base year (= 100), the index of relative unit wage costs in manufacturing industry, calculated by the OECD, according to a weighting taking account of the geographical distribution of American foreign trade, stood at about 65 by the end of 1978.

According to Citibank's calculations, unit wage costs expressed in dollars rose by only 54 per cent in the United States between 1970 and 1978, as against 185 per cent in West Germany, 152 per cent in France, 264 per cent in Japan and 138 per cent in Britain. Only Canada's record is similar to that of the United States. Although the various sources do not produce exactly the same figures, they lead to the same conclusion: that the competitive position of the United States has been improved considerably over the past eight years by the twofold influence of moderate wage increases and the fall in the value of the yen. This is a quite exceptional achievement.

Admittedly, Japan had the highest level of profits and therefore enjoyed considerable room for manoeuvre. In 1975-76, in manufacturing industry, profits as a gross proportion of value

	Exchange rate movement against US \$ 70-78 (1)	Hourly compensation: US \$ 1978, 1970-78 US \$ (1)	Per cent rise in hourly compensation 1970-78 US \$ (1)	Per cent rise in unit labour costs 1970-100(2) US \$ (1)	Relative unit labour costs 1970-100(2) 1977	Relative average value of manufactured exports in manufacturing	
						1970=100 (2)	Average growth rate 73-77 (3)
Belgium	+58%	10.80	366	167	107.5	100.1	6.6%
Britain	-20%	4.55	180	138	93.4	97.2	-0.2%
Denmark	-36%	9.40	283	138	94.6	106.1	5.2%
France	+23%	7.69	275	152	95.8	100.0	4.3%
West Germany	+82%	9.90	330	185	110.5	102.4	5.5%
Italy	-28%	6.71	222	127	94.3	98.6	2.4%
The Netherlands	+67%	11.44	364	189	110.2	112.7	4.9%
Sweden	+15%	11.43	244	165	113.3	115.7	0.5%
Switzerland	+143%	10.32	354	243	119.0	114.6	—
United States	—	9.43	90	54	73.9	88.7	1.5%
Japan	+72%	5.94	436	264	145.3	105.4	2.4%

(1) Monthly Economic Letter, August 1979. Citibank.

(2) OECD, Perspectives économiques Etudes spéciales, July 1978.

(3) Edward F. Denison, Survey of current business, August 1979.

companies are stepping up their industrial and financial investment in the country offering the biggest market in the world. Moreover, given the low wage costs and the high interest rates and capital costs in the United States, it is easy to understand how millions of jobs have been created in the American economy while Europe has been resorting to heavy investment in order to make savings on manpower.

The American economist Edward F. Denison has written a book about it which is due to be published in the next few weeks by the Brookings Institution. According to his calculations, output per man hour in manufacturing industry in the United States, which was rising at an annual rate of 3.2 per cent from 1960 to 1973, advanced by only 1.7 per cent a year between 1973 and 1978, compared with 5.1 per cent in West Germany, 4.8 per cent in France and 3.5 per cent in Japan.

He sees the explanation for this fall largely in the loss of momentum in technology and its industrial applications, in the effects of increasing government intervention, in fiscal obstacles to investment, and in changes in the motivations of both workers and managers. This analysis of the trend is echoed by the Citibank report and by all the surveys carried out by OECD experts.

It should not be forgotten that in absolute terms American productivity is still higher than in the other industrialized countries. According to the Dresden Bank, if the index of overall productivity is made to 100 in West Germany, it is 78 in France, 75 in Japan, 52 in Britain and as high as 128 in the United States.

However, according to the figures advanced by the joint economic commission of the Congress, were American productivity growth to remain so slow in the future, France and West Germany could equal the United States overall productivity within six years, and Japan and Canada would catch up a few years later.

During this period Japanese exporters compressed their profit margins impressively, to the extent that the relative average value of manufactured exports, calculated by the OECD on the basis of a common currency, remained stable or increased by only about 5 to 10 per cent in seven years, despite the rising value of the yen. This is a quite exceptional achievement.

Admittedly, Japan had the highest level of profits and therefore enjoyed considerable room for manoeuvre. In 1975-76, in manufacturing industry, profits as a gross proportion of value

added value were 43.9 per cent in Japan compared with 26.3 per cent in the United States, 26.9 per cent in West Germany and only 19.4 per cent in Britain.

Japan also leads in the level of use of industrial productive capacity, with 92.1 per cent in the first quarter of 1979, compared with 86 per cent in the United States, 83 per cent in France and 82 per cent in West Germany.

Moreover, it has pursued a systematic policy of getting out of labour-intensive products and into advanced-technology.

Finally, Japan is the country with the highest level of investment, so that it is able not only to counteract rising wage costs, but also to achieve larger profit margins and restore eroded margins on products subject to greater competition. The Japanese have thus been able to continue to increase their market share in the United States. Behind the figures and statistics we find the whole strategy of industrial redeployment and technological advance of the Japanese economy.

From 1970 to 1978 Europe's competitive position deteriorated slightly as a result of price and wage inflation or currency appreciation. On the criterion of relative unit wage costs, Britain, The Netherlands and four South-east Asian countries (Hongkong, South Korea, Taiwan and Singapore) have thus been able to increase their market share in the United States. Behind the figures and statistics we find the whole strategy of industrial redeployment and technological advance of the Japanese economy.

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## A meticulous guide for managers

European Management Forum in Geneva has come up with a survey on the competitiveness of European companies in comparison with the rest of the world and is publishing results early this month. The report will be used as a reference document at the World Economic Forum to be held in Davos, January 31 to February 8, 1980, on the theme of "Cooperation, production and social commitment".

Assessment of the role of various criteria for competitiveness raises many problems of interpretation. To take the most difficult case, the role of government—as an example, we find precise data on public spending and its development, the size of the public sector and so on, with a rating of between one and five for the government's propensity to intervene and the types of intervention preferred. But it is "government intervention" a positive or negative factor in national competitiveness?

In this report it is accepted that the government has a decisive positive role to play in a modern economy, but that in order to do so it should observe certain rules, such as restraining from unwarranted competition with the private sector, and trying to give companies as much regional and local autonomy as possible.

When comparing the performance of various countries in international trade, some are susceptible to statistical measurement, but others' matter of subjective assessment—which does not that they are less important.

In order to broaden its approach to the subject, the Jean Management Forum has developed 10 main criteria for government interventionism of the economy, efficiency and cost, the dynamics of the market, financial dynamics, manpower resources, the government's role in increasing the extent of government intervention in countries such as Spain and Portugal does not seem to be a particularly positive factor.

Other criteria which seem subjective such as the dynamics of the economy or political and social consensus, are often much easier to measure and interpret on the basis of statistical series.

The conclusions drawn from this meticulous research are of the greatest interest to business managers and industrial policy planners. It is confirmed, for instance, that although they have the highest wage costs in Europe, West Germany and Switzerland are the most competitive with the

Jacqueline Grapin

## Increased investment keeps Japanese industry competitive

four years, because of the price rise, most Japanese industries were forced to mark down but they are now once again engaged in overhauling another in the volume of investments. Mr Masaharu Okuma, vice-president of Nissan, one of the pace-setters in investment, maintains: "We can survive only if we develop and introduce new technology at the time".

The motor industry has a lead over all other sectors with important investment programmes. It is now spending large sums on research to bring itself up to date in the market for small-car models. Mr Shintaro Eguchi, the spokesman for Nissan, which is making new models, feels that "today it is so much a question of as much as such salient factors as date technology, saving fuel consumption and the

use of electronic components". Both the giants, Toyota and Nissan, are prepared to spend a great deal of money on the development of new processes. Mr Shigenobu Yamamoto, vice-president of Toyota





New Printing House Square, London, WC1X 8EZ. Telephone: 01-837-1234

## UNDERPRODUCTIVE AND OVERLOADED

us could reasonably expect affected by the troubles of Soviet economy—so called described at last meeting of the Supreme Council.

A country falling so far of expectations should be giving serious thought to the future of leadership, a reform of the system itself cuts in spending, a review of its commitments, and new steps to the security of Europe, where frustration to be more explosively seen than in the Soviet Union.

Yet the Soviet system to have an almost incapacity for surviving its failures and continuing on its course, its automatic ignoring turbulence that upset a human hand. It is not designed to pro-

duce its troubles now reached where this assumption be revised? Not yet, but it seems to be increasingly critical of economic performance, of course, nothing. Soviet leaders normally their recitation of is with stern words about things, the need to do better, the guilt of certain defined scapegoats. This however, the triumphs fewer and the criticism

according to Mr Babikov, an of the State Planning Committee, the Soviet Union has seriously behind its targets current five-year plan, has only another year to live figures put estimated this year at 3.6 per cent, with a target of 5.7 per cent. Western estimates based stern methods of calculating it below 2 per cent. One dispute is that the is being increasingly the population. Mr Brezhnev is remarkably frank in the shortages of meat, food, milk, toothpaste, powder, nappies, and other goods in general. Harvests are partly to

## NEW DIRECTION IN PORTUGAL

sults of Sunday's general election look like giving Portugal a socialist government, which it has not had in turbulent years since its formation in 1974—a government by a majority in Parliament. The Democratic Alliance, a right coalition, appears to have a majority once the figures are in, and Francisco So Carneiro, its to be appointed Prime Minister. They will not have an easy task, with inflation running at 25 per cent, unemployment at 13 per cent and some like a peasants' revolt in the population. But they were quite the election campaign their aim of setting the economy on a new, socialist basis; and Sunday's is a clear mandate from the electorate. There is obviously a real disenchantment with the left, leftist trend of or civilian governments, hope that the Democratic can do better.

main loser in the election was the Socialist Party, headed by Mario Soares, the Prime Minister. The were weakened by losses of their time in office

### g the Grange

Mr A. R. Duffy and others the Grange, Northington, fire (November 29), designed by William Wilkins in 1804 around house and in a highly classical setting, is perhaps the most important in England, and the in Europe, in the neoclassical style. In recent years it is a sad history. Physically it such a poor state that the planned to demolish it. It is roofless and continues to

impressive exhibition of neoclassical at the Royal Academy, however, provided the stimulus a better understanding and appreciation of the remains and they were taken into guardianship by the Secretary of State for Environment. Being a building-to-lease work immediately was essential, but by way of first aid repairs protection was then put in that the house is now in its state. The estimated cost of demolition alone has escalated 1,000.

From the importance of the in the history of taste, it is great neoclassical house nation's guardianship. Now, despite the recommendations of the Ancient Monuments to both Mr Heseltine and to his predecessor as Secretary of Mr Shore, that it be preserved, we are informed that it is being reconsidered with possibilities in mind: first to all that remains; secondly, to mobilise the great classical buildings; thirdly, to leave the building down; fourthly, to demolish it.

We considered view the only decision is to adopt the plan, and for these reasons outlined above should be prepared, and it will then remain for external review of government and codification of public, and it would be quite normal, for the moment to invest itself of all responsibility.

blame. Last winter was particularly harsh, and since agriculture employs about a third of the workforce, and generates a fifth of the national income its performance is felt throughout the economy. But the weather is not entirely to blame. If the enormous investments poured into agriculture over the past decade had been properly used they would have provided more protection against bad weather in the form of better storage facilities and better machines.

As it is, the Soviet Union is expected to import 30-35 million tons of grain this year, and the same again next year, yet even this will not be enough to prevent the slaughtering of livestock for lack of feed.

Mr Brezhnev's greatest worries are the shortage of energy and chaos on the railways, which cripples the entire distribution system. This is partly a result of the economy becoming increasingly complex, but more significantly it is the result of raw materials having to be extracted from more and more remote places, far away from industrial centres. This is gradually becoming the central problem of Soviet development and there is no quick solution in sight in spite of rapid building of pipelines and a new railway line to the east. The significance of this for the rest of the world is that if the Soviet Union cannot extract its own raw materials and fuel quickly enough to meet its own needs and those of Eastern Europe it will gradually compete more for these commodities on world markets. Hence the nightmare of an East-West war over Middle East oil.

But there is another more immediate complex of problems. The Soviet Union earns about half its hard currency from the export of oil to the West. At the same time it is going to have to spend about a third of the total on importing grain. If its oil production is inadequate it will either lack the currency to buy grain or it will divert more oil

away from Eastern Europe, which is already being asked to spend more than it can afford of its own hard currency on supplementary imports of oil from hard currency areas. Either of these solutions could cause stress.

If something has to give somewhere the most obvious candidate is the defence budget. Mr Babikov announced a cut of 100m roubles (£71m) to a total of 17,100m, but nobody any longer believes the official figures for the simple reason that the men and weapons now known to exist could not be bought with the money ostensibly earmarked for them. The CIA estimates that defence spending is in fact rising by about 4.5 per cent a year and will continue to do so at least until 1985. If this is true it will take a steadily higher proportion of gap, putting still greater stress on the economy. Yet Western experts who put a hypothetical freeze of defence spending through their computers come to the conclusion that it would improve economic growth by as little as 0.1 per cent.

If this is so there can be little incentive to make any but the most dramatic cuts, and of these there is no sign. Moreover, while common sense suggests that some reallocation of investment would in fact benefit non-military sectors of the economy, the nature of the Soviet system and the mentality of its leaders are such that significant cuts are very difficult to bring about. No matter how threatening the Soviet Union may look from outside, the Russians are still prisoners of their historical obsession with vulnerability. It would therefore be wrong at this stage to assume that economic pressures are going to provide anything but a modest incentive to curb military spending. The Soviet economy, after sixty two years of socialism—and thirty four years of peace—is underproductive and overloaded and is likely to remain so.

The attack must be on the formula used to determine member countries' contributions and on the agricultural policy which that formula uses. The common agricultural policy is the one aspect of economic policies in the affairs of the EEC. It guarantees prices designed to make life tolerable for the inefficient farmers and calculated, therefore, to stimulate production and profits for the efficient. It then protects these prices from

greater scope to the private sector, but it still has to be seen how far it will go. Its scope is limited, in the short term, at least, by the fact that there has to be another election in a matter of months, next autumn; and the expectation is that some of its more controversial proposals, such as the revision of the constitution, will have to wait until after that. It is likely that Senator So Carneiro himself will want to exercise close personal control of government policy. But his party, the Social Democratic Party, is only one constituent part of the Democratic Alliance, though the largest one, and he will have to show that he can work well with the other members, particularly the Christian Democratic Party, headed by Dr. Diogo Freitas do Amaral. He will also have to come to some sort of working relationship with President António Eanes, who gave more or less open support to the Socialists in the election campaign and has been strongly attacked for it by Senator So Carneiro. Portuguese politics is not easy, but the electorate has set a new direction, and the government will follow it.

Where comprehensives are doing well, few if any parents will be prepared to pay fees (the scheme is only to assist with fees, not pay the whole except to parents with very low incomes). It is only where the comprehensives are not offering the best chance of a good education that parents will wish to take advantage of the scheme. Children only live once, and the chances they miss in their teams are irrecoverable. Some comprehensives get few A levels, and those in low grades; such schools cannot possibly offer opportunities comparable to those in schools with strong sixth forms and all the usual stimuli that provide.

As for "government money going to the already privileged private schools while teaching resources for comprehensives are being pulled back", the truth is in Greater Manchester the very reverse. The one-DG schools which may to use the scheme enjoy no privileges of any kind, and cost less to run than the state schools. The average fees they charge in independent pupils (ie, not subsidized by any public money, far below the average cost of maintained secondary education per head for 11-18 pupils as calculated by the DES for the purpose of inter-authority payments).

Yours faithfully,  
RAYMOND W. BALDWIN,  
Chairman of Governors,  
Manchester Grammar School,  
Preston, Lancashire  
November 28.

### Assisted places scheme

From Mr Raymond W. Baldwin Sir, It would be hard to compress more misunderstanding and pre-judice into a short letter than does Mr Phillips in his attack (November 22) on the proposed Assisted Places Scheme.

The numbers of pupils involved are close to those in the former Direct Grant scheme, which had operated with great success for over 30 years. In the days of selective maintained schools there were few protests about creaming; the maintained grammar schools coexisted happily and obtained excellent results, as those remaining still do. If creaming by the one-DG schools is now so feared where comprehensives have taken over, the reason and the remedy is obvious.

## Britain's stance at the Dublin summit

From Professor D. C. Watt

Sir, As long ago as 1929 that once-High Tory, Lord Robert Cecil, said that the difficulty of negotiating with the Americans was their habit of coming to the table with a position so carefully spelt out to the press as to advance that any derogation from it must be regarded as a defeat. Is it too much to hope that their debate in Dublin—that the Prime Minister and the Foreign Secretary will now have learnt that the All Blacks-style cuts they allowed their public relations spokesman to indulge in before the British press these last three weeks on the topic of British payments to the Community budget is the worst way of getting concessions from one's associates known to man. Even if it succeeds once, it makes further success much more likely. No democratically elected government can afford to lose in such "safer than thin" exercises.

To say this does not imply for a moment acceptance of the position taken by our EEC partners at Dublin. It is just to point out that a successful outcome to such negotiations depends not on impressing the British electorate but on amalgamizing the electorates and the positions of the governments with whom one is negotiating. But then I am sure the Foreign and Commonwealth Office professionals will be arguing this out of the Cabinet too.

Yours sincerely,  
D. C. WATT,

Professor of International History,  
The London School of Economics  
and Political Science,  
Houghton Street, WC2.

November 30.

From Mr Paul Barlow

Sir, In the continuing campaign for a reduction in the UK contribution to the EEC budget, less should be heard of the argument that we are, comparatively, a poor country. There is an all too easy and shameless rejoinder to that plea: "If, in spite of the bounties of North Sea oil and gas, you are poor, whose fault is that?"

The attack must be on the

formula used to determine member countries' contributions and on the agricultural policy which that formula uses.

The common agricultural policy is the one aspect of economic policies in the affairs of the EEC.

In general, prices designed to make life tolerable for the inefficient farmers and calculate, therefore, to stimulate production and profits for the efficient. It then protects these prices from

disrupted minds resort to pornography and its fantasies of hate. Whatever can or cannot be found by empirical methods, based on positivistic "objective" approaches, such as are used by sociology and especially by the Home Office, phenomenological approaches, I believe, confirm what the educationist must believe—that culture educates, and a culture in which man is reduced to a contemptible mechanism teaches people to feel an aggressive contempt for others, which is likely to be expressed in society.

Although the Chairman of the Committee is a distinguished philosopher, there does seem to be something limited about the philosophy on which the Committee bases its conclusions. As you suggest, its mind is too much a mind conceived in rational terms—it is the Human mind of British philosophy. This leads the Committee to talk at times almost as if it did not matter what happened in consciousness. Yet in the passage you quote they say incisively that there can be corruption—that there is something in the arousing of an excited pleasure in exploiting others. If meaning and symbolism are primary human needs, this is a primary political question.

Had the Committee been able to invoke a more "continental" view of the mind, that is, something closer to the idea of the experiencing "I" (which Hume could not find) and of consciousness as explored by phenomenological thinkers in "reflective" philosophy, they might have been more aware of the dangers to society of a depraved culture. Those who examined pornography in a phenomenological way, like Professor Robert Stoller, find the essence of it to be visual rape. We can see that to "blame" such indulgence, such as is used by sociologists, such as are used by the Home Office, phenomenological approaches, I believe, confirm what the educationist must believe—that culture educates, and a culture in which man is reduced to a contemptible mechanism teaches people to feel an aggressive contempt for others, which is likely to be expressed in society.

If we accept such interpretations of the meaning of the symbolism of pornography, we could surely see that to "blame" such indulgence would be wrong: we wouldn't, would we, have licensed centres for the education of the humiliation of negroes and Jews, for racial hate for those who wish to "injure"? Why, then, centres for the humiliation of women?

Yours etc,

DAVID HOLBROOK,

Longcroft,  
Sawbridgeworth,  
Suffolk,  
Cambridge.  
November 29.

From Mr Nicolas Walter

Sir, Your leading article's particular criticism of the Williams Report is its inconsistency about film censorship (November 29) may be extended to a more general criticism of its inconsistency about all sexual censorship.

As you say, the Williams Committee recommends severe censorship of films about sex, without providing any convincing evidence that they cause any genuine harm, because it felt offended by a film. In the same way, it recommends severe censorship of pictorial publications about sex, while actually denying the existence of any convincing evidence that they cause any genuine harm, because it feels that the law should be used against material which is offensive.

The obvious question is why such censorship should be applied to material which offends the material, why publications about sex should be treated differently from publications about the humiliation of negroes and Jews, for racial hate for those who wish to "injure"? Why, then, centres for the humiliation of women?

Yours etc,

MARGARET DRABBLE,

FRANCIS KING,

ARNOLD WESKER,

ANTHONY THWAITE,

MALCOLM BRADBURY,

24 Heath Hurst Road, NW3.

From Dr Gustav Meissner and others

Sir, My fellow members of Parliament and I have learned with dismay and concern of the Govern-

## LETTERS TO THE EDITOR

Letters to the Editor

## Increasing fees to overseas students

From Professor Antony Flew

Sir, You have published two or three letters from groups of correspondents arguing against the Government's insistence that universities should demand uncompetitively high fees to overseas students. Because of the mixed political composition of these groups, and because they have come from particularly distinguished institutions, these correspondents have been understandably reluctant to emphasize two remarkable points.

First, the general idea of trying to save by soaking the foreigners has been very much a socialist tradition: it was, it may be remembered, first enforced by Mr C. A. R. Crosland in the sixties. Presumably Mr Mark Carlisle's civil servants had plans for these further moves in the same direction ready to hand when he asked us to suggest some cuts. Second, because it is the general the academically strongest institutions which have been attracting most students from overseas, the present demands must tend to hit the best hardest. A policy which selectively strikes down excellence and distinction is profoundly un-conservative.

Because so large a part of university expenditure is on the salaries of tenured staff it is very difficult to propose and enforce any quick-acting cuts. But by far the most promising area for a long term reduction of public expenditure on tertiary education is that of undergraduate fees and maintenance. For the present arrangements, under which there are largely no outright grants from public funds, rather than loans repayable through a surcharge on the future income taxes of the beneficiaries, is inconsistent with the stated principles of both parties. Why ever should an intellectual élite receive a free gift, financed out of everyone's taxes, the tertiary education through which they hope to qualify themselves for above average paid and congenital employment?

Yours faithfully,

ANTONY FLEW,

Department of Philosophy,

University of Reading

Whiteknights, Reading.

From Professor S. W. Jackman

Sir, May I be permitted to comment on the question of increased fees to be paid by overseas students at British universities. There appears to be a feeling in the United Kingdom that all overseas students have been awarded generous grants to support them by the various governments. In the case of Canadian students, such is not the case; there are relatively few sources of money available for Canadian students to study abroad, and the Canadian Government does not have a policy of providing funds in ample amounts for such purposes.

To be sure, there are a very limited number of grants from the Canada Council—the sums are not large and with the low value of the Canadian dollar, can hardly be reckoned excessive. There are grants from the Canadian government, the largest being the number of private scholarships in the case of the United States. The consequence of the recent decision by Her Majesty's Government in London is to reduce drastically the number of Canadian students who would normally wish to be enrolled in British universities. This is very sad because the connection between Canada and Great Britain has a long history and many Canadian scholars have vastly profited from this relationship.

Moreover, British students who wish to study in Canada are not discriminated against and at my own university their fees are precisely the same as those paid by Canadians. Overseas students bring to a university a wider sense of the academic community and in so doing enlarge the vision of a generation, and indirectly of the nation as a whole, to the ideas and aspirations of the whole world. In so doing they add very much to world order by virtue of the fact that events are not seen in isolation.

Yours truly,

S. W. JACKMAN.

Professor of History,

University of Victoria,

PO Box 1700,

Victoria,

British Columbia.

November 23.

## Cultural links abroad

From Miss Margaret Drabble, and others

Sir, We would like to express our concern about the cuts which now threaten the British Council. Like many others, we have travelled on the Council's behalf to countries that some of us could not have hoped to visit otherwise, and we believe that our work has been enriched by the experience. We also trust that our visits have been of value to the many students and colleagues we have met over the years, contacts that would have been difficult (and in some countries impossible) to establish without the Council's expert knowledge.

We believe that the Council performs a vital task, the value of which cannot be measured in financial terms. Now more than ever Britain needs to maintain friendly links with the rest of the world.

The status of British culture remains high, and is an important source of revenue. It is only common sense to protect this asset. Cuts in the region of 15 per cent (and in some departments higher) would destroy many of the Council's activities, reduce staff, and break links that have taken decades to forge. Public interest reprieved the World Service, and we believe there are similar and equally strong reasons for reprieving the British Council.

Yours



Law Report December 3 1979

nily Division

## Co-habitation before marriage a factor

Mr Justice Wood Lordship, said that the court should be careful not to act by a narrow construction of the statutory terms of section 25 of the Matrimonial Causes Act, 1973. A broad general approach "would have regard to the circumstances of the case and to their conduct" considering financial provision for a wife who had lived with her husband for 24 years marriage. The marriage lasted only four months he refused to co-habitation. A decree was granted to the wife in

Lordship, who was giving an open court after a £10,000 sum of £2,000 or the wife.

Nicholas Wilson for the Mr Nicholas Price for the

LORDSHIP said that the

Police-born engineer, leaving behind his wife and baby boy. During he worked in engineering.

He formed a small

and the wife commenced

in 1950 the business

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In 1957 he bought a

bungalow in Berkshires,

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Mr Wilson

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(Inspector of Taxes)

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Revenue: Capel, Curle, Peacheay &

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Law Report December 3 1979

nily Division

o-habitation before

marriage a factor

duties and obligations begin on the marriage and not before. This is a complete cheapening of the marriage relationship; which I believe. But I am sure many share this view. It is essential to the wellbeing of our society if we understand it to suppose that pre-marital periods, particularly in the circumstances of this case, should as it were, by a decree of the court back of matrimony, be taken into account in favour of the wife performing, as it is put, wifely duties before marriage.

His Lordship said that in this case neither party was worthy of protection, or for his or her moral assistance, or for him or her contribution to a home, and there had been no upbringing of a family.

The court had to reach a physical and financial resolution of the problems of the family which was fair, just and reasonable to the parties, and it had to look at the statutory guidance provided by section 25 of the Matrimonial Causes Act, 1973.

Section 25 required his Lordship to have regard to the "conduct" of the parties and to "all the circumstances of the case". The word "conduct" was very wide, but the word "conduct" had received judicial attention.

It was argued, and it was true, that the factor of conduct had been used mainly to determine the amount of financial relief which might otherwise have been awarded to the party and not for increasing the amount. There was nothing in the language of the section which supported such a restricted view. His Lordship's initial approach was that such restriction was unwarranted.

After considering the authorities including the Court of Appeal decision in Benson v. Yard Arm Club Ltd. (1973) 1 WLR 347, Jones (1974) 1 WLR 219, Armstrong v. Armstrong (unreported, May 1, 1974), and Jones (1976) Fam 8 his Lordship said that the court must not be afraid to go beyond the letter to the spirit of the law in order to achieve justice. In all the circumstances of the case "conduct" or "in all the circumstances" and "conduct" was undesirable or wrong.

The wife had given the best years of her life to the husband. She had been faithful, loving and hard working. She had helped to build up the family business, managed the home and brought up a son of whom both parents were proud. She had earned for herself a good part of the value of the business.

The question his Lordship asked was whether he could do justice — that is which was fair, just and reasonable between the parties in the light of the wife's behaviour before marriage. Would it really offend a reasonable person's sense of justice to ignore those events and that behaviour? He had no doubt that the answer was yes. The reason this man would be entitled to have taken into account, and not only could those matters be taken into account — whether under the phrase "conduct" or "in all the circumstances" — was that the husband had cast a duty upon him to do so.

The wife needed a lump sum to enable her to buy a flat. The sum of £8,000 was not an unreasonable figure. Her claim for periodical payments was dismissed.

It might be said, in view of Sir George Baker's words, some would say that the judgment would encourage relationships outside marriage, but in his Lordship's judgment the occasions upon which a court was likely to hold that a judge required such recognition would be very few. The decision would do nothing to undermine the institution of marriage.

Solicitors: Speeby, Bircham

Waddingtons & Hasteys.

## Fashion

by Prudence Glynn

Three outfits from the Alexon Sportset range which are all colour co-ordinated and can be jingled about as you wish. Most important new shape: the car coat, which is going to be the cover up for the new shorter skirt next spring. ■ Below: Pure wool & length car coat, price £31.50, worn with a straight grey skirt with a slit in the front, price £24.95, and a warm-handled cotton brushed shirt, price £25.95. ■ Below right: Light tweed overcoat worn with a toning check scarf. It costs £28 in 100 per cent wool. The lace check skirt is £25.95. ■ Bottom: Grey and burgundy plaid kilt in 100 per cent wool, price £31.50, worn with a colour co-ordinating small check tweed blazer, price £59, a burgundy gilet, price £12.95, and a grey tie-neck blouse, price £17.95. ■ The hats in the pictures are by Charles Battin, and the shoes from Russell and Bromley. ■ All these clothes are available from Alexon Sportset shops in stores throughout the country: to name but a few, Selfridges, London, Harvey Nichols, London, Rockhampton, Birmingham, Kendal, Manchester, Browns, Chester, Debenham's, Nottingham, Ricemans, Canterbury. ■ Right: Anthony Stanbury among his distribution software at Milton Keynes.

P.S. In a caption last week we mis-spelled Windsmoor.

## Stock Exchange Prices

# Small selling

**ACCOUNT DAYS:** Dealings Begin, Nov 19. Dealings End, Dec 7. Contango Day, Dec 10. Settlement Day, Dec 11.

§ Forward bargains are permitted on two previous days

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# THE TIMES

## BUSINESS NEWS

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II Editor, page 19

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PRICE CHANGES

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33p to 38p  
4p to 63p  
25c to 34c  
25p to 247p

11p to 150p  
10p to 385p  
6p to 70p  
8p to 381p  
12p to 246p

Montfort (Knit) 5p to 80p  
Reed Exec 5p to 70p  
Ringway 15p to 17.5p  
Western Areas 20c to 55c  
Venterpost 18c to 83c

Needlers 4p to 43p  
Norton W. E. 3p to 35p  
Shell Trans 10c to 35p  
Talbot 1p to 84p  
Tunstall Hedges 1.8p to 300p

Japan Yen 572.00 548.00

Netherlands Gfl 4.42 4.19

Bank Francs 11.30 10.80

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Spain 28.90 26.90

Sweden Kr 65.75 62.25

Switzerland Fr 2.63 2.56

U.S. 12.20 11.65

Yugoslavia Duk 48.50 45.50

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## Dollar reaches new low against the mark and gold price soars

By Caroline Atkinson

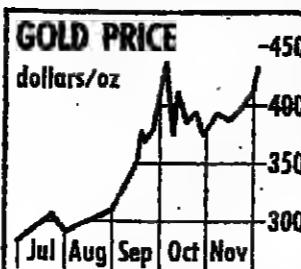
The dollar plunged on the world's foreign exchange markets yesterday, closing at a new low against the Deutsche mark. Disenchanted dollar holders scrambled for gold, and the price soared.

Currency markets have been shaken by the growing tension between Iran and the United States. Fear that anti-American feeling is now spreading to other Middle East countries led to great pressure on the dollar yesterday.

Gold—a traditional currency hedge in uncertain times—leapt by \$16.5 to close at \$432.5 an ounce. This is its highest closing level, although the price reached \$437.8 an ounce at the fixing on October 2.

There was hectic activity throughout the day on the bullion markets. The gold price did not react immediately to the freezing of Iran's assets, but later took off sharply and has risen by \$39.25 in the last week.

The world's financial system is uncertain about the long-term effects on markets of the Iranian-American money war, which many foreign exchange



freeze on Iran's assets, and some are believed to have paid in a mixture including the Deutsche mark and the Swiss and French francs.

Iran is likely to raise the question of pricing oil in a basket of currencies at the Open meeting the week after next.

Some dealers reported yesterday that "everybody was trying to sell dollars". The rate would have gone down further with some help from central banks. The Bank of England was thought to have been selling some sterling, and the West German Federal Bank bought dollars during the afternoon.

Nevertheless, the American currency dropped below DM1.71 for the first time to close at DM1.7080.

The Swiss franc gained most

against the dollar, although it did not reach its record heights of last autumn. After touching SFr1.5555, the dollar closed at SFr1.562, a drop of 24 per cent since Friday. The Swiss have recently taken measures to strengthen the franc.

Sterling gained ground against the dollar yesterday, closing above \$2.20 for the first time

for several weeks. It finished at \$2.213, up 1.35 cents from Friday. Against a basket of currencies, the pound rose to 70 per cent of its end 1978 value during the day, but closed at 69.9 per cent, was unchanged from yesterday.

Of the major currencies, the yen made less headway against the dollar. It rose from 349.4 yen to the dollar on Friday to 348.8 yen yesterday. It has been estimated that the Bank of Japan had to spend about \$4,000m propping up the yen last month.

The dollar's weakness probably means that American interests will club back up. There were some signs last week that they had peaked, but Eurodollar rates rose yesterday from the previous week's levels.

Speculative buying, continuing firm prices for precious metals and lower warehouse stocks lifted copper prices on the London Metal Exchange yesterday. At the afternoon close, cash wire bars had gained £47 a tonne to £1,035 and three-month futures were £1,175 up to £1,037.25.

Commodities, page 21

## Many changing jobs barred from transfer of pension rights

By Margaret Stone

Almost three quarters of people changing jobs (in contracted-out employment) are not being allowed to transfer their pension rights. Their applications are either being rejected outright or put into a permanently pending tray.

Pension fund managers complained yesterday that transferability acknowledged to be the greatest goal of the pension industry, far from becoming easier to obtain, has been increasingly disallowed since the new state earnings-related pension scheme came into operation 18 months ago.

Under this scheme everyone is entitled to an earnings-related guaranteed minimum pension (GMP) with employers assuming the responsibility for the GMP with contracted-out pension schemes.

Transfer values which include GMP present the new employer with an open-ended financial commitment on pensions not "earned" during employment.

Employers are not turning their back on transfer values entirely but many have made it clear they will not take on GMPs in respect of past service.

The pensions industry wants similar limited revaluation for transferred GMPs. Mr Michael Pilch, chairman of the National

other hand, are refusing to negotiate transfer values for leavers if the GMP element is to be left frozen within the old fund. "It is an intolerable situation", said Mr Griff Shepherd, pensions manager at Grand Metropolitan.

Within the pensions industry which such attitudes "repulsive", and "discriminatory against job leavers", both pensions consultants and employers who currently do accept transfer values think that the situation will get worse as GMPs become increasingly valuable.

In the first year of the scheme's existence the GMP rose by 1.3 per cent and is forecast to rise by at least 1.7 per cent in the current year which ends in April 1980.

These increases compare with the much lower limited revaluation increases which the pensions industry successfully negotiated in respect of deferred pensions (left with the company until retirement) which can be either 8 per cent or 5 per cent plus an additional premium to the state.

The pensions industry wants similar limited revaluation for transferred GMPs. Mr Michael Pilch, chairman of the National

Mr Michael Pilch

Association of Pension Funds, said yesterday that the Government had initiated a golden opportunity "to support the principle of transferability in last week's Social Security Bill. One consolation for job-changers does exist. Even if they are unable to take a transfer value to their new employer, the opportunity may not be irretrievably lost. It is always possible to re-open a request for a transfer value and, if the law in respect of GMPs is changed, most companies will be prepared to blow the dust off old applications.

## Citibank seeks court ruling to clarify status of Iranian funds 'frozen' in London branch

By Ronald Pulles

Banking Correspondent

A legal action in connection with blocked Iranian funds amounting to more than \$3,000m (£1,400m) held in the London branches of several major United States banks is one of the cases.

The Bank of England, after intense discussions with British and foreign banks, continues to maintain that the issue is one for the courts to decide.

The Iranian central bank is now going through the British High Court for the repayment of more than \$3,000m of dollar deposits in London. The writs show it is claiming \$1,765m from Bank of America, \$1,616m from Manufacturers Hanover Trust, \$322m from Chase Manhattan and \$175m from Citibank.

One of Iran's commercial banks, Bank Saderat Iran, has also filed writs against American Express Bank for the return of \$1.0m held in London and \$1m from the London branch of Credit Lyonnais which is being held in Nassau. Another commercial bank, Bank Mellat, is understood to

have secured the return of sterling deposits without going to the courts.

The Japanese seem to be convinced that Iranian borrowers will do their best to meet their international obligations.

David Cross writes: The Iranian Government yesterday sought to reassure international bankers that it intends to honour "all of its legitimate foreign debts" despite earlier indications to the contrary.

In an advertisement described as an open letter to the American businessmen at the Iranian embassy in Washington, it said: "The United States press and media have presented to the public reports to the effect that Iran repudiates foreign debts, leaving the impression that all foreign debt is to be denied."

"The truth of the matter is: Iran will honour all of its legitimate foreign debts," the embassy stated. "Those transactions which have not yet been repaid are few in number and limited in amount."

## Report of oil cutback by Libyans adds to western supply worries

By Nicholas Hirst

From Our Correspondent

Libya is reported to have cut its December oil exports, adding new uncertainty to the West's ability to get the supplies it needs over the coming months.

Reports of cuts throughout the Middle East are intensifying as pressure mounts on Saudi Arabia to modify its policy of producing more than it wishes and of selling oil to the Aramco consortium of American companies at \$18 a barrel, at least \$4 cheaper than the cost of comparable crude.

Ali Akbar Moinfar, the Iranian Oil Minister, yesterday flew to Saudi Arabia to persuade the Saudis to limit their production. Saudi Arabia has been producing 9.5 million barrels a day instead of the 8.5 million figure it would prefer to conserve its resources. Saudi Arabia's maximum sustainable production figure is estimated at 10 million barrels a day.

As a wave of unrest continues to sweep Muslim countries, the threat of cutbacks has raised political eyebrows. Libya yesterday apologized to the United States for the attack on its embassy in Tripoli, but observers of the oil market

remain nervous of the effects on supplies of political unrest, and the continued failure to find a solution to the Palestinian question.

There are also reports that Iraq intends to bring its production from 3.3 million to 2.7 million barrels a day. It is now the second largest producer in Opec after Saudi Arabia, and a cut of this magnitude would, on top of the others that have been threatened, hit the West hard.

There are also reports that Iran can continue production at its present rate of 3.3 million barrels a day, which is well below the original target of 4 million barrels a day. The refinery at Abadan is in bad shape and the oil fields are encountering increasing problems with natural gas.



## Duties to be imposed on American fibre imports

The European Commission has decided to impose anti-dumping duties on imports of acrylic fibre supplied by the American Cyanimid Corporation.

The duties, which are to be published officially in the next day or so, are expected to range from 7.2 per cent for discontinuous acrylic fibre to 26.8 per cent for continuous filament.

A meeting of EEC trade ministers, a fortnight ago decided that action should be taken against cheap fibre imports from the United States. The impact of American shipments has been felt in particular on the Italian market, where the United States share increased from 1.1 per cent in 1977 to 6 per cent in the first quarter of this year. In the same period the share captured by American acrylic producers in the Community market as a whole doubled to 3.4 per cent from 1.7 per cent.

### Italy index up

Italy's wholesale price Index rose 2.1 per cent in October to 154.6 after a 1.9 per cent rise in September. This puts the index 19.6 per cent above its level of October 1978.

### Dutch wage talks fail

Dutch employers and trade unions have failed to agree on wage rises and labour conditions for 1980. This means decentralized wage bargaining will take place in each industry next year. Talks broke down when the employers said their offer of 2 per cent was the maximum for pay rises.

### Swiss liquidity move

At the end of November, the sight deposit of banks, trade and industry—a key barometer of Swiss liquidity—rose 2.024m Swiss francs to 9,086m francs (about £2.581m). But if the increase in the credit facilities of around 1,600m francs is subtracted, it shows a liquidity level of around 7,400m francs. Since not all of the new 7-day swaps are expected to be received, that would bring the level back to around 7,000m francs, the range the Central Bank appears to have been aiming at.

### German metal losses

Profits in the West German metal industry have fallen despite more favourable earnings. The Metal Industry Employers' Association said in Cologne that around 20 per cent of German metal firms might show a loss for 1979.

### French cartel fined

The European Commission has fined three French fertilizer manufacturers, each 85,000 European Units of Account (EUs) 250 for operating an illegal sales cartel on the West German market. The companies, Societe Generale de Engrais SA, Compagnie Francaise de l'Azote and Societes Chimiques des Charbonnages were found to have infringed Article 85 of the Treaty of Rome through channelling all their fertiliser exports to Germany through a joint subsidiary known as Floral.

### Islam debates trade

Increased trade among Islamic countries as part of revalued world trade was urged by Malaysia at a 42-member international Islamic conference in Kuala Lumpur. Mr Mahathir Mohamad, the trade and industry minister, said that Moslem countries supply 60 per cent of the world's petroleum and 40 per cent of its cotton, one-third of crude rubber, 30 per cent of timber and 20 per cent of vegetable oil.

### Reserves fall again

Japan's foreign reserves of gold, convertible foreign currencies and Special Drawing Rights fell by \$3.107m (about £1.635m) in November to \$10.166m at the end of the month, the finance ministry announced. This is the second time that Japan's foreign reserves decreased from the previous month held, following October's \$2.025m drop.

### Prices maintain rise

West Germany's producer price index (base 1970) rose 0.4 per cent in October to 156.4 after a similar 0.4 per cent gain in September. This was an increase of 6.5 per cent against October, 1978, compared with a 6.2 per cent year-on-year increase in September.

### Diesel investment

Klockner-Humboldt-Deutz of Cologne is investing more than \$70m (over £26m) to produce air-cooled diesel engines in a factory bought from American Motors Corporation. Production will start in summer 1980.

### £11.5m Nigerian deal

Biwater Shellaberk, of Dorking, has been awarded turnkey contracts worth more than £11.5m to supply, install and commission its Biwater Tower water treatment plants in various parts of Nigeria.

### Galveston gas find

A natural gas well on Block 392 of the Galveston Island area in United States federal waters south of Galveston, Texas, encountered three productive zones between 4,300 and 7,400 feet, Houston Oil and Minerals Corporation said.

Mr Brezhnev gives frank report on Russia's economic shortcomings

## Dismal end in sight to Kremlin five-year plan

As the 1,500 delegates to the recent session of the Supreme Soviet returned home, they take with them the clear message that all is not well with the Soviet economy, and there are formidable problems ahead as their country moves into the 1980s.

The Soviet leadership reassured them that the Soviet Union was still a mighty economic power with a rising standard of living, increased production and a commitment to satisfy the demand for more and better consumer goods.

But the figures given by Mr Nikolai Babakov, chairman of the state planning committee, paint a dismal picture of performance this year end of what can be achieved in 1980, the final year of the current five-year plan. Mr Brezhnev, in his report to the senior Communist party officials who really run the country, was devastatingly frank about the difficulties and shortcomings of the Soviet economy.

Overall growth this year will probably be only about 3.6 per cent, compared with the target of 5.7. The grain harvest of only 179 million tons, compared with last year's record of 237 million, means that a lot of valuable hard currency will have to be spent on increased grain imports.

Oil production next year will be 605 million tons, compared to the original target of 640 million and the growth of industrial output will be 4.5 per cent, a drop from the high rates enjoyed in previous years.

Of course the weather accounted for the poor harvest. But the severe winter also had a considerable effect on Soviet

industry: The statistics for the first half of the year were the worst for a long time, showing that many sectors of the economy were failing to live up to plan.

But Mr Brezhnev's report made it clear that it was not just the weather: It was bad management, poor quality work, bottlenecks and shortages and a general lack of initiative.

He said nothing that Western observers have not forecast for some time—a growing and serious shortage of oil, the poor return of the vast agricultural investment, chaos on the railways—but he did not attempt to play down the scale or significance of these shortcomings.

He said enormous amounts of money had been invested in industry and the labour force had been increased, but the final result this year was less than it should have been, and less than the country's potential allowed.

The party chief did not offer any new solutions. The long-term difficulties can be reduced to one very simple diagram: a triangle consisting of Siberia where the natural resources are, Central Asia where the surplus manpower is, and Western Russia, where most industry is located.

The problem is which should move to where.

The difficulties in the Industrialised West are aggravated by an acute labour shortage because of low birth rates over the past 20 years. Mr Brezhnev has said that all growth must now come from increased productivity instead of increased additions to the labour force. But unfortunately this has not occurred.

In 1977 Soviet output per worker was only 55 per cent of that of the United

States, in spite of vast increases in state investment (the only sector of the economy now running well ahead of plan) productivity appears, if anything, to be declining.

The Soviet leadership, well aware of the gravity of the situation, responded this summer with a lengthy resolution, which reversed all ideas of decentralization and called for a tightening up of central control.

It aimed to improve the planning process, make factories more responsive to consumer demand, channel investment into automation, and cut back new construction.

It went into details about what needed to be done: measure a factory's output in terms of volume sold instead of volume produced, speed up the commissioning of new equipment, improve the standardization of consumer goods and the quality of output, withdraw obsolete articles from production, and tie retail outlets more closely to their suppliers.

It also called for greater economic accountability by individual enterprises, an increase in material incentives available to workers, more investment in scientific and technological research.

However, Western observers suggest the complexity of the new demands will effectively lead factory managers to carry on much as they have done before.

The Russians can point out that predictions for Western economies in the next few years are even more gloomy. But, given the traditionally high Soviet growth rates, the new trends will present any new leadership in the Kremlin with its biggest challenge.

Michael Binyon

## Cars survey predicts a stagnant UK market but growth in Europe

By Edward Townsend

New car sales throughout the world are forecast to rise from 34.3 million to 37 million units a year between 1982 and 1984, but the British market is expected to remain relatively stagnant in the face of continued growth and expansion in the rest of Europe.

The predictions, in a survey of the world automotive industry published today by Economic Models, are that the United Kingdom car market will total 1.63 million this year falling to 1.5 million in 1981 and failing to rise above 1.7 million a year by 1984.

Despite this slight fall in EEC new car registrations expected for 1980, the report says the trough of the current recession is expected in 1981, when current restrictive monetary and

fiscal policies are expected to have their full effect. The move towards even lower rates of growth of output and real incomes is expected to be particularly severe in the United Kingdom.

Falls are also forecast in France and Germany, pulling the EEC sales total for 1981 down to 8.55 million against 8.74 million for 1980. Japan and the United States should recover in 1981, with the American market rising to 10.8 million and Japan's to 3.7 million.

A gradual expansion in western economies from 1982 onwards should benefit the United Kingdom. France and Germany are expected to show the best growth, with the United States market rising to 11.6 million units by 1984 and the Japanese to 3.6 million.

The British industry, says the report, is obviously for more dependent upon a home market which is stagnant and a scattered set of small export markets.

The survey adds: "The overall expectation of world demand is therefore optimistic. The prospects for the production activities of the major companies beyond 1982 are complicated by the widening distribution of the car market between consuming countries."

The continual expansion of assembly plants throughout many different areas of the world, will only strengthen the position of the European-based multinationals," it says. The strength of the leading manufacturers as centres of design expertise and production know-how "will ensure their prosperity into the mid-1980s".

The British industry, says the report, is obviously for more dependent upon a home market which is stagnant and a scattered set of small export markets.



Mr Tom Boardman: encouraging Chambers of Commerce to act

## Aid for the smaller company

By Patricia Tsatslidis

Investigations into the possibility of large companies combining to help small companies are being carried out by Britain's main London Chamber of Commerce.

At the weekend, a security company moved in on the instructions of the management, to board up windows. There is understood to be about £2.5m of stock, materials and equipment inside the factory.

Seven unions have members of the men belong to the General and Municipal Workers Union.

Mr Frank Bloor, GMBW convenor, and chairman of a newly-

elected joint action committee, said: "We are here to stay, and we will work for as long as we can. Supervisors and foremen are with us and we have asked for their help to keep the factory working. Some production is taking place today."

Mr Bloor said the object of the "work in" was to persuade the company to change its mind about the closure. There would be a campaign to enlist support throughout the trade union movement.

"Productivity at this factory has increased considerably over the past 12 to 18 months, and this has been coupled with a reduction of some 300 in the labour force. In no way are we convinced that this shutdown is necessary."

The Birmingham Chamber

plans to start a similar project

and discussions with a number of large companies are at an advanced stage.

In a letter to Mr Michael Heseltine, the Secretary of State for the Environment, Mr Tom Boardman, the president of the Association of British Chambers of Commerce (ABCC), says that similar developments are taking place

in the north which Chambers of Commerce are doing in their inner city areas.

The ABCC has agreed to collaborate with local authorities and Mr Boardman says it intends to "encourage those Chambers who are not yet playing a full role to do so."

Mr Boardman was outlining the work which Chambers of Commerce are doing in their inner city areas.

The ABCC has agreed to collaborate with local authorities and Mr Boardman says it intends to "encourage those Chambers who are not yet playing a full role to do so."

This is the successful period of Roosevelt's New Deal when, the average wholesale price index being more or less stabilized, deposits were piling up in the banks and there was a fall in commercial borrowing.

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BY THE FINANCIAL EDITOR

## Speculators in gold

It continues to delight its supporters, nudging record levels yesterday, it is at \$432.25, up \$16.50 over the week. Many of the metal's advocates expect price to reach \$500 before the end of the year.

Their thinking is familiar. Chaos in Iran, the danger of repercussions elsewhere in the Middle East, a sharp oil price rise in the month, persistent currency stability, particularly in the dollar, are used to demonstrate gold's attractiveness.

Not everyone in the market shares this view. There is a contrary argument that is fundamentally overvalued and that price rises are caused by speculation few big investors.

Normal times, fabricators account for of demand. Of total gold supply in of 1,741 tons, manufacturers took 1,552

Fabricators have almost left the market, preferring to use up interest in coins and small gold bars, is not enough significantly to move

s, then, is almost wholly a speculator's. But it only needs a few of them in market as volatile as the present one to ate sharp swings in the price. And as these major buyers are pessimistic will go on forcing the price up.

etary policy

### ubts in America

ican economists meanwhile have begun question whether the apparent policy implicit in the Volcker package of er 6 is quite as revolutionary as it seemed. On the face of it, the suggested a fundamental change in States monetary management.

Federal Reserve Boards appeared to abandoned any attempt at controlling rates. Or had it? Now that the es of the crucial Federal Open Mar-ket Committee meeting which determined kage have been published, it is far clear that the Fed has, after all, ad its strategy in quite such a radical

old policy was to determine what interest rates was compatible with a rate of monetary growth and to supply the market with the necessary reserves to sustain that level of rates. The key Federal funds rate raised or lowered depending on the monetary aggregates were or undershooting targets.

Volcker appeared to have thrown all way. The new policy was to determine what volume of bank reserves was with the monetary objectives to supply that level of reserves. st rates would be left to sort themselves out on the basis of the resultant forces. United States economists delighted and the dollar duly ded.

It appears that one of the Fed's ons was simply to administer a sharp demand and slowing the economy emphasis on reserve control was meant to be as rigorous as the mar-lved. The reluctance of the Fed to that measure of reserves it is watching closely is being taken as confirmation. Moreover, now that two months lapsed since the package it can be that monetary growth, although strong, is by no means in a vicious circle. And Mr Volcker's indication that policy might be relaxed to accomodate further oil price increases is more questions about how committed money the authorities really are.

industries

### tical ities

is ways the report which the Con- Association has just produced on accounting policies of the nationalised is a very odd document. It comes in about equal proportions, City and consumerist fervour; and the cult is on the one hand a damning of past and present inconsistency in the public sector; and on the programme for amendment which to put it mildly, to be politically still, out of the mouths of babes oldlings... of the mouth of this particular

suckling, in the formidable person of Mr Martin Gibbs of Phillips and Drew, comes a survey of the accounting policies of eight nationalised industries which indicates: first, that in the amount of information disclosed, the accounts of nationalised industries are no worse, and in some respects much better, than their counterparts in the private sector; second, that they have been changed at exceedingly frequent intervals in recent years, but almost always in ways quite acceptable under the accounting practices then current; third, that those changes (which centre on depreciation policy and adjustments for inflation) have very frequently had the effect of smoothing down excessive returns on the one hand, and bolstering up inadequate returns on the other; and fourth, that returns in general, on both historic cost and inflation-adjusted bases, have been pathetic in comparison with those of the private sector.

There are problems to the findings contained in the report, on content and intent. For content there is the fact that, as the authors of the report themselves admit, true comparability is impossible to achieve:

For example, attempts to add CCA figures for the eight industries concerned are hampered by the subjective element in the CCA approach. More serious in the end, however, is the fact that the report's principal recommendation—that the nationalised industries should lead the way in the introduction of CCA, in the interests of comparability—as almost certain to founder. There are too many political factors involved in the presentation of the profits of nationalised industries!



Debenhams, whose chief executive and chairman-designate is Mr Robert Thornton (above), had reduced gearing to around a third at the last balance sheet, and the position has apparently remained stable since then.

Nevertheless, an uncomfortable slice of Debenhams' debt is short-term. Hence part of the reason for the sale of the Caters supermarket business to Cavenegar which will yield some £14.5m, and the negotiations to sell the Harvey Nichols site in Knightsbridge which could well bring in over £20m. These two together would reduce unsecured borrowings, which stood at £51m at the last balance sheet, by two thirds—and there is a trading point, too, since Caters is losing money (although Debenhams won't say how much) at the hands of the large price-cutters in the supermarket business.

Ladbrokes

### Bad for the sector

Ladbrokes' failure at appeal to retain its London casino licences marks the fall from grace of a company which only a year ago was being referred to as the leisure sector's "blue chip".

On a straight forward valuation Ladbrokes' shares are arguably relatively cheap. Helped by current year casino profits, this year's pre-tax profit could be about £48m. Next year profits from property, bookmaking, and other operations could range from about £25m to £30m.

This would point to a p/e ratio of only around 5 and maintainable yield of over 12 per cent.

These calculations, however, are unlikely to staunch selling pressure, particularly from institutional fund managers, in the face of what amounts to a loss of credibility.

What is more, the court decision has (justifiably or not) cast the whole gambling sector back into its old role as the somewhat tainted stockmarket sector with low-quality earnings. This must remain the case until the issues involving Coral Leisure are resolved and the Gaming Board makes its intentions clear with regard to the future structure of the gambling industry throughout Britain.

## Business Diary: Ergo—an Irish wheel • England the brave

ou heard that the Irish invented the wheel? Change this in no joke, ie American Express has been ed enough to award a cash prize to the the two accountants, a civil engineer and a mechanical consultant from the British Junior Chamber of Commerce export competition, sponsored by American Express. The product is a new type of trolley wheel whose bend to absorb bumps.

McKernick, the market, says it is "the biggest rough" in wheel design time. The product, called Ergo-wheel, has applications for hospital beds and there are ties for use in airports terminals.

group claims that to the same smoothness of trolley would have to be d with more expensive suspension or pneumatic.

As the cash prize, the now has the opportunity to associate with American for the use of up to long-term capital or to exploit their inventio new company is planned are high hopes for the wheel in Europe and the United States.

Where were you at precisely 21 years ago today. Well, if you lived in London you would, if you had any sense, still be in bed reading The Times. There was an absolute stinker of a fog outside, which those of you with memories which stretch back that far will remember made getting to work a virtual impossibility.

But some men are made of sterner stuff. One such was Glyn England, now chairman of the Central Electricity Generating Board, but in those days the head of a team group which studied environmental problems.

According to an article in the forthcoming edition of Clean Air—clearly a magazine which will become essential reading for contemporary historians—Mr England was taking off in a Dakota aircraft to undertake some observations for a clean air project.

I can only say that if I had been Mr England I would have made a bee-line for home as soon as I heard the name of the man who was to be flying the plane—the only incidentally to take off or land at London airport that day.

I mean... How would you like to fly off into a pea-souper with a man called Captain Hazard?

Taking the biscuit yesterday Sir Hector Laing, with the Hambo Businessman of the Year was Sir Hector Laing.



Sir Hector Laing, with the Hambo Businessman of the Year was Sir Hector Laing.

10/11/79

Hugh Stephenson

## Siren song that should be ignored

Last week in Brussels, Lord Carrington made a speech by way of setting the general pro-European context in which the Prime Minister's distinctly anti-European tactics for the then coming Dublin summit should be put. In the course of it he made some strikingly positive noises about British participation in the European Monetary System, which in my view, will contribute to first birthday in its present incarnation.

We intend to join the EMS as soon as conditions permit and as soon as the implications for sterling of being a pseudo-currency are clear, he said. The clear implication was that we are now closer than ever to joining the system.

Conventionally speaking, it has in the past been for Chancellors of the Exchequer to make important statements about exchange rate policy. The notion has been that since it proves difficult to advance the Community beyond being a mere common market in difficult areas like foreign policy, the EEC Parliament, defence, control, energy policy and the like, the clever, easy way forward is to make a leap in the dark towards monetary union.

The fact is somehow ignored that time and again it has been proved that monetary union, if it is to work, requires a degree of diminution of national sovereignty that is quite unacceptable politically. Why foreign offices should think that governments are prepared to reduce their control over their own economies in these important areas when they are not

even prepared gracefully to concede powers to an elected European Parliament is genuinely perplexing.

Of late the argument has been advanced that in its first year the EMS has not done as badly as sceptics predicted. The argument is a little less strong since the devaluation of the Danish krone last week.

But, in any case, it is rather like saying that a pair of Siamese twins have done much better in their first year than anyone expected. That is to say, it is true in so far as it goes, but not much further.

The danger latent in the Foreign Secretary's speech is that between now and the next EMS summit in February the subject of our entry into the EMS will become a negotiating token to be played alongside and traded with items like oil price controls, exchange control of the British Army in the Rhine, or French concessions on sheep-shearing or British concessions on fishing policy.

This is the habit in the chanceries of Europe for these and other like issues to be put on one list for the great horse-trading session.

Mrs Thatcher is clearly determined to reduce our net EMS budget contribution of some £1,000m. It might be tempting to some to see the damage that the process of this negotiation will undoubtedly do to our relations with

other EEC members, being sweetened by a promise to join the EMS. It would be an odd conjuncture.

Order still for a government as strongly committed as this one to a policy of monetarism in one country. For all the lessons of the period since Mr Barber was Chancellor and floated the pound out of the then EMS experiment, are that a rigid domestic policy for control of the money supply cannot long be combined with a fixed exchange rate.

In phases where the pound is strong there comes the point where the sale of sterling by the Bank of England to hold the currency down in line with its fixed parity causes the domestic money supply to expand out of control.

It this is what Lord Carrington understands by his reference to the implications of sterling being a permanent currency, then his reservations about the EMS in the foreseeable future. This, however, was not the impression that he left with his audience.

Mrs Thatcher's government is determined to bring inflation under control by making the pound a strong currency supported as long as necessary by high interest rates. So long as that battle is in progress she would be most unwise to heed the siren voices of the EMS.

## Keynesians and monetarists—are they really poles apart?

The monetarists are having a field day. In country after country, the Chancellor of the Exchequer (or his equivalent) seems to be jumping up and down to the world his complete and recent conversion to the monetarist faith.

It would be more convincing if people in similar positions had not agreed that "we are all Keynesians now" some two decades ago. The situation is not so simple as it would appear and there seems to be a good chance that the monetarist is being thrown out with the Keynesian bathwater.

The monetarist statement that increases in the money supply are "everywhere and always" at the root of the inflationary process seems to ignore the possibility that such money supply increases may sometimes also be at the root of economic growth.

Both Keynesians and monetarists believe that the money supply is important, but they hold this belief for different reasons. Keynesians generally seem to believe that a high rate of increase in money supply will drive interest rates down, producing an investment boom and subsequent growth.

Monetarists, on the other hand, believe that a high rate of increase in money supply will only spur demand and stoke inflation.

And if the financial credit system principally channels new funds to housing loans, consumer credit, the purchase of pre-existing assets (via paper sales to pension funds on the secondary stock market) and short-term industrial finance, as in Britain, then are the monetarists the more correct?

If the financial system is organized to supply a great deal of cheap long-term industrial investment credit, then monetarists need higher investment and growth when money supply expands.

On the other hand, if the financial system channels most of savings finance to short-term consumption, then more inflation seems inherently likely. You prints your money and you gets no choice, but you do get the result your financial system is organized to produce.

By taking into account the operation of the credit system it is possible to develop a general theory of money, growth and inflation, within which Keynesianism and monetarism are but two extreme and special cases. It is not surprising that this can be done, but it is surprising that it has not apparently been done before.

Within that theory there are some clever variations of the system. In Japan, for instance, virtually unlimited industrial funds are available at an average repayment rate equal to the interest rate.

The Bank of Japan "supports" investment credit banks by giving them money to lend and by discounting loan bonds, so the big banks "overborrow".

that is, lend our more than their total real deposits. This solves many problems, for if the public are not the original source of funds then they cannot easily cause a liquidity crisis by taking their money out of the banks.

Since the Bank of Japan (except in 1973) keeps the interest rate nearly equal to the inflation rate, it has to supply funds to meet the demand for them. Businesses, for their part, discover two things: first, that borrowed money is a counterpart of real resources because the consequence of the equality of the interest rate and the inflation rate is that the annual repayment is equal to the fall in the value of the borrowed money and the real value of the borrowed money is ultimately repaid.

### Cash flow

businessmen do not find it advantageous to borrow unless they can create real wealth in excess of the amount borrowed, and second, there are many opportunities for making money on projects earning a cash-flow over the interest rate of (say) 10 per cent.

Meanwhile, in Britain, businessmen discover they cannot make money on bank loans averaging about two years duration (at (say) 17 per cent. Few projects earn a repayment cash-flow of over 60 per cent.

To quote the unctuously ironical CBI statement to the Wilson committee: "There is no shortage of investment fin-

ance, only a shortage of viable projects." (Why not loan the sum for 24 hours? Then there would be no loan-funded investment projects in Britain and an even bigger surplus of finance!)

Also in Britain, the rule of monetarism—an inverse Keynesian demand management attempting to hold demand down (via money supply restrictions)—applied to an industrially col-impacting economy. British politicians and economists seemed to have jumped from the demand management into the monetarist fire of money supply control.

The former theory expanded demand, the latter theory limits demand, but neither assists growth by a great deal. A policy of supply expansion and the cheapening of investment credit seems not to be considered, for the British do not appear to understand their economic situation.

Yet a better economic understanding may come, albeit slowly. Britain need not decline; the remedy seems obvious, and truth, however often turned away, will ultimately triumph. For it is results that count, and there will be no industrial revival in Britain unless cheap investment funds are made available to fuel growth.

E. John C. Carrington and George T. Edwards, 1979.

The authors of this article have also written *Financing Industrial Investment*, Macmillan (E12).

## Flying the flag at Mossmorran

John Huxley

After two years of frustrating delays, which are estimated to have cost about £25m, work on Esso Chemical's £300m ethylene cracker at Mossmorran, Fife, has begun in earnest.

Although the project requires final shareholder approval and is still the subject of a planning appeal, Esso Chemical is sufficiently confident of the outcome to have awarded a contract for detailed design. This will involve the expenditure of £25m and £50m over the next couple of years.

Plant fabricators are particularly anxious to pick up work at Mossmorran. A lack of new orders over the past two years has led to a reduction of about 27 per cent in the industry's workforce.

Over the same period the rate of new orders was dropped from £100m to £40m.

Mr Hornsby will tell Sir Keith that new orders are now needed if the industry is to bridge the gap and remain intact until the expected upsurge of capital investment in the 1980s and 1990s.

"It is known, for example, that as supplies of North Sea gas begin to run down in the 1990s there will be a need to build large-scale plant in the United Kingdom to make synthetic natural gas," says Mr Hornsby. "It seems likely that there will be a need for some

more indigenous oil and gas supplies, and this will also be an greater need for regular and planned development of nuclear-fuelled electricity generation. We must, therefore, ensure that Britain maintains and develops adequate heavy engineering for the future."

Government officials tend to share this view of the country's long-term plant needs. A recent study by the Process Plant Economic Development Committee concluded that large amounts of process plant would be bought over the next 20 years, despite the present decline in orders.

But the report warned that because of increased competition from overseas, including developing countries which have lower, British suppliers would have to accept change and incorporate advanced technology if they wished to prosper.

More subtle forms of pressure are available to ministers, but they would prefer to see British companies win orders on merit.

When Esso, in conjunction with its chosen designer—and almost certainly main contractor—ultimately comes in order equipment, it will do so on the criteria of price, quality and delivery, company sources say.

So whatever the outcome of its discussions with Sir Keith, the industry recognises that its salesmanship must be directed towards showing that it can produce the right goods, on time and at the right price.

Technology prospects in the process industries, available free from NEDO, Millbank Tower, Millbank, London SW1P 4QX.

## BREMNER & COMPANY LIMITED

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## FINANCIAL NEWS AND MARKET REPORTS

## Stock markets

**Only gold shares stand out in cheerless day**

The final leg of the current three-week account got off to a slow start on the stock market yesterday, curbed by problems on the industrial front.

Dealers reported that business in equities remained quiet. The wage battle between the miners and the National Coal Board deterred investors and weekend reports of further

strikes added to the quietness.

Ranks Hovis McDougall report today annual figures. At half-year last May, the group expected a second-half downturn.

However, bread prices rose in the wake of the Tory election victory and there have been no strikes. Market expectations of £30m for the year against £31.1m could be too cautious. Some say Ranks made £31m and perhaps more.

The usual uncertainties apart, Ranks seems poised for a surge to £40m or more this year. The shares are 44p.

Gold shares remained buoyant as the bullion price continued to rise; an oil price index rose 4% to 253.

Only gold shares managed to make their ascent, helped by the worsening situation in the Middle East and a bullish circular from Sheppards & Chase that pointed to gold remaining a firm spot next year.

The brokers' forces nearly 5500 against last night's figure of 5428.

Little activity was reported in gilt early on, although some demand was experienced later following a better-than-expected

performance in the Wholesale Prices Index.

By the close, longs were mostly unchanged, while shorts showed gains of between 1-16 and. Little interest was again shown in the Treasury, 15 per cent, 1985, at 48p.

After opening 0.5 down, the FT Index fell to its lowest point of the day of 2.6 at mid-day.

Unilever was 6p lower at 458p,

while losses of 3p were registered in ICI at 355p.

Pilkington Bros (reporting this week) at 248p, and BAT's at 245p. Fisons dipped 2p to 232p, and Courtaulds shed a penny to 78p.

Beecham were unchanged at 120p, but Glaxo continued to ride against the trend rising 2p to 418p.

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Weekend comment knocked S. & W. Berkswell 11p to 156p, but it was good for an 8p rise to 136p in Satchi & Satchi after rumours of some new United States deals in the pipeline. Stylo Shoes gained 10p on speculation that Combined English Stores was about to bid and K. Shoes rose 4p to 62p.

Favourable comment was good for 4p rise in Baggeridge Brick and bid speculation hardened LRC International a penny to 27p.

News that Ladbroke had failed in its appeal to win back its gaming licence left the shares 3p easier at 125p, but Coral Leisure seemed unperturbed, rising 2p to 62p.

The news of the London conference to gain a ceasefire in Rhodesia, left Rhodesian bonds looking weaker, with losses of 55 in Southern Rhodesia 21 per cent, 65-70, at £12. Southern Rhodesia 41 per cent at 255 and Southern Rhodesia 6 per cent at £39.

On the bid from Montfort (Knitting) improved 6p to 89p

on the improved terms from David Dixon which fell 6p to 110p. Shares in Whessoe were suspended at 140p pending a further announcement, with shareholders wondering if this could finally be the news that

Rothschild Investment Trust has sufficient faith in Leg Group to buy a further 18,000 shares. This brings its total holding up to 1,651,492 shares or 20.7 per cent of the group.

Leg can now consolidate Leg profits. The news at half-time was that profits in the first six months had grown, usefully (from £1.95m to £2.44m), and that since then business had been satisfactory. The shares are 260p.

Costain 2p down at 142p is now ready to make a bid. However, some observers do not rule out the possibility of an interested third party with the figure of 180p a share being mentioned in some circles. EMI shed 2p to 131p but Thorn improved by

2p to 107p.

Equity turnover on November 30 was £149,691m (12,612 bargains). Active tooks yesterday, according to the Exchange Telegraph, were BP "New", Consolidated Gold Fields, BP, Lasmo, Satchi & Satchi, Reed, Barclays Bank, Midland Bank, GEC Spillers, Coral Leisure BATs.

**Latest results**

Company	Sales £m	Profits £m	Earnings per share	Div pence	Pay date	Year's total
Atkins Bros (1)	5.2(4.9)	0.26(0.18)	—	1.75(1.37)	—	—
Brechner & Co (1)	—	0.21(0.20)	—	1.51(1.1)	24/1	—
Giltspur (1)	47.8(40.8)	2.1(2.0)	—	1.5(1.2)	31/2	(3.5)
Marsalls (Baths) (1)	16.6(14.5)	1.51(1.2)	—	2.1(1.5)	31/3	—
Matthew Hall (1)	15.0(14.8)	0.12(0.08)	0.54(0.43)	—	—	—
Midland Grp (F)	15.1(11.1)	0.12(0.07)	0.10(0.07)	NH	—	—
W. E. Norton (1)	8.0(6.5)	0.06(0.02)	—	0.4(0.39)	4/1	—
W. Lewy Watson (1)	6.5(5.08)	0.219(0.421)	0.82(1.75)	0.45(0.45)	—	—

Dividends in this table are shown net of tax on pence per share. Elsewhere in Business News dividends are shown on a gross basis. To establish gross multiply the net dividend by 1.428. Profits are shown pre-tax and earnings are net of tax.

**Matthew Hall in 10pc advance**

By Our Financial Staff

Hit by transport and engineering strikes, which cost the group around 500,000, oil and chemical engineers Matthew Hall did reasonably well to raise nine-month profits by 10 per cent in the period to September 30, 1979.

At the pre-tax level, profits rose from £4.8m to £5.4m. However, stripping out a bigger interest in Eimco, against £2.1m, trading profits slipped from £3.6m to £3.4m.

Sir Rupert Speir, chairman, reports that the industrial disputes and the bad winter delay-

ed the start of several contracts and he admits that the outcome for the full year remains uncertain. However, with less than a month still to go, it looks likely that year's profits will show a similar rise to the first nine months. If so, they will take the final figure, from a 1978 total of £7.1m, to £7.8m.

Despite a good showing from mechanical services, the electrical, instrument and northern plumbing subsidiaries did not make the expected recovery. The contribution from this division fell by over a quarter to £1.3m.

**Thyssen world and domestic output up**

Thyssen, the German steel and engineering group, said its world and domestic groups increased production and turnover in most sectors during the year to September 30. The steel sector started well despite losses during last winter's pay conflict, but production was only slightly above the 1977-78 level.

For shareholders there is 20 per cent dividend of 2.35p, which would have equalled 3.52p before the one for two scrip issue. There is also a further 0.252p net per share which results from the change in tax level after last year's final was announced. The shares fell 4p to 151p.

However, proceeds from steel sales were gradually improved, enabling the company to increase turnover by seven per cent to Dm7,800m (£2,050m).

In the capital investment goods sector turnover was little changed at Dm8,400m.—Reuters

**Dixon-Montfort: Panel steps in**

By Alison Mitchell

The Take-Over Panel has stepped in to try to clarify the confusion David Dixon bid for Montfort (Knitting Mills).

Simultaneously with Dixon raising its cash and share offer to an equivalent 89p per share yesterday, a buyer appeared in the market to snap up any shares coming on offer at around 90p.

Pelmo Textile Group, owned by Mr Peter Bailey has a 12 per cent stake in Montfort but Mr Bailey would not comment last night on whether or not it was his group which was doing the buying.

The terms of the increased offer are one Dixon ordinary share plus 42p in cash for every six Montfort shares.

The Montfort board last night rejected the new offer, describing it as "grossly inadequate" and urged shareholders not to accept the Panel.

The dispute between Dixon and Pelmo centres on Rule 37 of the Takeover Code which states that anyone with a controlling stake in a company must offer to all shareholders to sell their shares.

The dispute follows strong demand from Dixon for a 10pc

share premium, but Pelmo

opposed this.

The board has accepted the

offer of 89p per share.

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# Salerooms and Antiques



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Impressionist and Modern Watercolours and Drawings.  
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WEDNESDAY, DECEMBER 5 at 10.30 a.m. and 2.30 p.m.  
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Houghton Jr. Catalogue £4.

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Fine Japanese Works of Art. Catalogue £3.35.

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DAY, DECEMBER 6 at 11 a.m. and 2.30 p.m.  
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MONDAY, DECEMBER 18 at 6.30 p.m. on behalf of  
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£2 available from Miss Belinda Davis, Christie's  
Fine Arts Course, 63 Old Brompton Road, S.W.7.

RHYDE PARK HOTEL  
ON THURSDAY, DECEMBER 27 and FRIDAY,  
DECEMBER 28 there will be an exhibition in the Ball-  
room of the Hyde Park Hotel of Works of Art to be  
sold in January by Christie's King Street and  
Christie's South Kensington.

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IN ROME  
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All sales subject to the conditions printed in the  
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For details of sales at Christie's South Kensington,  
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ENGLISH & CONTINENTAL CERAMICS  
& GLASS  
Illustrations Catalogue 75p by post

Wednesday, 5 December, 2 p.m.  
MINIATURES, FANS & ICONS  
Illustrations Catalogue 75p by post

Thursday, 6 December, 10 a.m.  
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in all price ranges  
View: Tuesday 10 a.m.-7 p.m.  
Wednesday, 10 a.m.-4 p.m.

Friday, 7 December, 11 a.m.  
ENGLISH & CONTINENTAL SILVER &  
OLD SHEFFIELD PLATE including a  
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spoons.

Friday, 7 December, 11 a.m.  
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CONTINENTAL PAINTINGS  
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OBJECTS  
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Tuesday, 11 December, 1.30 p.m.  
BOOKS, ATLASES & MAPS  
View: Tuesday, 9 a.m.-7 p.m.

Tuesday, 11 December, 1.30 p.m.  
ANTIQUES & MODERN JEWELLERY  
Illustrations Catalogue 45p by post

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HAYES PL, LONDON, N.W.1

Wednesday, 5 December, 12 noon  
POTLIDS, WARE, FAIRINGS, GOSS &  
COMMEMORATIVE CHINA  
View: Tuesday, 9 a.m.-5 p.m. &  
Morning of Sale.

Friday, 7 December, 10 a.m.  
FURNITURE, PORCELAIN & OBJECTS  
followed by PICTURES  
View: Thursday, 9 a.m.-5 p.m.

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TEXTILES AND COLLECTORS' ITEMS  
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